# NSUE 87 APRIL 2020

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Man builds 2,500 square foot Dream Home out of 11 Shipping Containers

See page 8 for details

New Members

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Platinum Shipping and Logistics: Ghana

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Pronto Global Air & Ocean Freight: Namibia

> Spark Global Logistics: Belgium

See Pages 7, 10 & 14 for details





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Eurogate Logistics obtain 



Organisation (UFO) is an ISO Management) and ISO 14001

(Environmental Management) certified organisation established in January 2000 to provide independent freight forwarders access to a trusted, worldwide network of agents who could handle their specialist shipments, whilst working professionally and safely

With 102 independent freight forwarders located in 96 countries, we are proud to have maintained our 'One Member per Country' policy (with the exception of USA and China), making us one of the only remaining exclusive freight forwarder networks in the world

### INSIDE UFO (UFO'S QUARTERLY NEWSLETTER)

PUBLISHER: UFO

COVER:

PHOTO:

CONTACT: rachel@ufofreight.com Tel: + 44 2392 425204

UFO cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher The publisher can accept no responsibility for any errors or ommissions made, but will endeavour to amend any, that are brought to our attention,

🕞 www.ufofreight.com

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Platinum Shipping



# My Best Wishes

We are all facing challenging times as we respond to the COVID-19 outbreak with country-wide guarantines, travel restrictions and social-distancing measures.

We watch with concern at the numbers of those affected by the virus. We are also incredibly grateful to the healthcare workers that are under such strain all over the world. I recently read this (unknown author) and wanted to share it with you...

"This disease treats us all equally and is reminding us that we are all the same, regardless of our culture, religion or financial situation. It is also reminding us that we are all

connected with no borders as this virus does not need a passport. It is reminding us, by oppressing us for a short time, of those in this world whose whole life is spent in oppression. It is reminding us of how materialistic our society has become and how, when in times of difficulty, it is the essentials that we need (food, water, medicine). But it is also reminding us that after every difficulty, there is always ease. Life is cyclical, and this is just a phase in this great cycle. We do not need to panic; this too shall pass.

> As you know, the transport and logistics industry are an essential service moving medicines, medical devices and food - all needed to overcome this crisis when general mobility has been restricted. However, these are unprecedented times and we would welcome your messages and stories on how your companies are coping with the current situation so that we can collate them and share our experiences. Please send them to rachel@ufofreight.com.

All UFO Head Office staff are working from home and are here to assist you during UK working hours. So, if you need anything please do not hesitate to email us and we will do our very best to support you.

We are thinking of the health of our global family, please take good care of yourselves and your families.

Kind regards,

**Rachel Crawford FCILT** President/C.E.O.

# **McCallum Cargo** works with several UFO Members for airfreight shipments

Our Sri Lanka member, McCallum Cargo are delighted to report they have imported over 100tns of airfreight since the start of 2020, working with UFO members around the world!

Head of Freight & Operations at McCallum Cargo, Heresh Fernando says: "We have worked with several UFO members to import more than 100tns of airfreight in a short period of time (from 1st Jan up to today) from the UK and:

- Germany: with ALLSTA Spedition
- Dubai, UAE: with Elite Shipping
- Poland: with Eurogate Logistics
- Finland: with Trans World Shipping

Check out more photos, in the online story, of a recent big air freight movement (18,100kgs) from Germany to Sri Lanka for a Hyundai project site in Colombo.

In addition to the above, we have also recently supported some other UFO members such as Green Channel Forwarders (India), KMS Logistics (Singapore), Plaza Forwarding (Spain), Euro Cargo Express (Italy), Nunner Logistics (Netherlands) and



# Green Channel Forwarders & Asia Transportation with expertly handled shipment

Green Channel Forwarders (member in India) are pleased to report a shipment with Asia Transportation (member in Taiwan).

The business was generated by Asia Transportation and the shipment consisted of two pieces, one at 49mtn and a 40' container, from Taiwan to Kolkata, India.

The shipment required careful loading in Taiwan and unloading in Kolkata and thanks to the expertise and experience of Asia Transportation and Green Channel Forwarders, the cargo was delivered on time and in good condition.

Green Channel also arranged the custom clearance and the local transportation to the consignee.

www.greenchannellogistics.com

Atlantide Logistics (France)."

"We just wanted to share this news with the network in order to thank all UFO members for their support extended to us at McCallum Cargo in Sri Lanka in order to achieve this high volume. We look forward to continuing to develop mutual business relationships among all members."

www.mccallumcargo.com
www.allsta.com
www.eliteshippingdubai.com
www.eurogate.com
www.tws.fi





### **First Issue of New eZine:** 'International Cultural Body Language'

### We are delighted to introduce a new service for Members.

We will periodically be issuing a new in-house eZine, which will consist of helpful information and pointers on various topics.

In 2019, our sister company was delighted to be Finalists in both the Training and Forwarder Network of the Year categories of the Heavy Lift Awards. However, we need to do more if we want our industry to be known for



maintaining and delivering great standards.

One big step towards achieving this is by creating learning programmes (such as our eLearning Platform) that meet varying requirements. They need to be easily accessible and to encompass different learning styles that suit the diversity and wide-ranging capabilities found within our industry.

At UFO we are constantly looking at ways to improve experiences within our network and as such we recognise the significant importance that learning holds. For us, training is just one element on our learning compass and we are always looking at ways to enhance this section of our membership, to benefit our network not only now – but by building resilience for the future.

Our first issue is International Cultural Body Language and we hope you will find it useful.

- Upcoming topics will include:
- Generation Gaps
- Presentation and Communication Skills
- Workplace and People Productivity

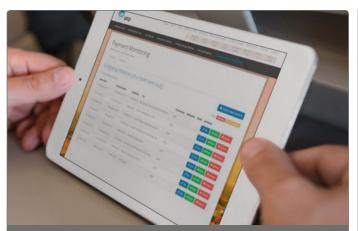
Please feel free to print the first issue of our eZine and display it on your staff noticeboard, you can also email around your office to ensure it reaches all your staff.

### **O** We welcome any feedback.

# **Naking a show** of ourselves



IMPACI



# Online **Payment Monitoring** System

Our Online Payment Monitoring System has been developed to ensure smooth cash flow between UFO Members and to prevent late payments.

Once logged in, each Member can add, view and edit details of outstanding invoices within our network. The system sends a 'Statement of Accounts' to each Member every 2 weeks highlighting due dates. For confidential reasons, Members are not able to view each other's open accounts. However, the information is available to the UFO Head Office who use the system as a framework to manage and continually optimise credit risk within our network. We have added a new feature so that you will know which Members are working together. Simply click on a profile page and once data is entered you will see a tab called Inter-Trade – this shows you who that Member has completed shipments with.



# **Green Channel** deliver Wheel Loaders in India

Green Channel Forwarders in India are pleased to share these photos of the first of three shipments they have recently handled. The shipments consisted of a wheel loader arriving from Jacksonville in the USA to Bombay Port, India.

Tushar Murlidharan at Green Channel comments: "As the vehicles were over-dimensional, they needed careful handling and operating while loading onto the trailer at the discharge port. We handled the custom clearance and arranged the transportation of the shipments to the consignee at Dolvi Maharashtra."

- Weight 49,761kgs
- Length 10.36m
- Width 3.55m
- Height 3.85m



<page-header>



00 44 (0) 20 3129 8222

Swww.greenchannellogistics.com



# Issue 2 of our **eZine:** Generation Gaps

We are delighted to issue our second eZine, which is called Generation Gaps consisting of helpful information and links.

At UFO we are constantly looking at ways to improve experiences within our network and as such we recognise the significant importance that learning holds.

For us, training is just one element on our learning compass and we are always looking at ways to enhance this section of our membership, to benefit our network not only now – but by building resilience for the future.

Our first issue was International Cultural Body Language and we hope you find both useful.

Upcoming topics will include:

- Presentation and Communication Skills
- Workplace and People Productivity

Please feel free to print both issues of our eZine and display them on your staff noticeboard, you can also email around your office to ensure it reaches all your staff.

We welcome any feedback.



# **Plaza Forwarding** of Spain visit **L&L Intl** in Colombia!

### During late February, our Colombian member, L&L International were pleased to host a visit from our Spanish member, Plaza Forwarding!

Emiliano Leal Acevedo and Janeth Rios Santana from L&L met with Emilio and David Plaza in Colombia, as photographed.

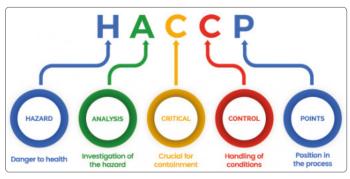
Emiliano comments: "Emilio and David Plaza from Plaza Forwarding visited our company in Colombia and we talked about mutual business between our companies and the possibility of an increase. It was a very good visit and we want to take this opportunity to express our thanks to Emilio and David!"

At the UFO Head Office, we love to see our members and friends meeting to discuss business in their home countries!

Our 2020 Network Meeting taking place in Beijing on 18-20 November will be a great opportunity to gather with all our members to build new relationships and strengthen existing ones! Please visit the web site to book your place!

Swww.lylinternational.co, www.plazaforwarding.com

# **Eurogate Logistics** obtain HACCP Certification



### Eurogate Logistics are proud to announce they have been certified for HACCP as of February 28, 2020.

"The certification acknowledges that we have implemented, maintained and fully use a food quality and safety management system that meets the requirements of HACCP for the transport of goods and domestic and international forwarding services. We decided to obtain this certificate following the needs of our key clients and the market needs as a whole. We have reviewed, verified and adjusted our procedures and our employees have been properly trained to comply with the new HACCP certification procedures."

"Hazard Analysis and Critical Control Points (HACCP) is a systematic preventive approach to food safety from biological, chemical, physical hazards and more recently radiological hazards in production processes that can cause the finished product to be unsafe and designs measures to reduce these risks to a safe level. In this manner, HACCP attempts to avoid hazards rather than attempting to inspect finished products for the effects of those hazards. The HACCP system can be used at all stages of a food chain, from food production and preparation processes including packaging and distribution etc."

Congratulations to Eurogate Logistics from the UFO Head Office on this important certification!

### Swww.eurogate.com

# **Platinum Shipping** and Logistics joins UFO in Ghana!

Platinum Shipping and Logistics Limited (PSL) are our new member in Ghana! They have offices in Tema and Accra (at Kotoka International Airport) and Managing Director, Kofi Boateng says they are joining UFO: "...to develop and increase new markets in the supply chain industry through a strong and growing freight forwarding family."

a Managara de

Kofi Boateng has confirmed his attendance at the 2020 UFO Network Meeting taking place in Beijing on 18-20 November. New Members are always warmly welcomed at our meetings and quickly become part of our professional and friendly organisation.

Their main services include door-to-door cargo, air freight management, sea freight management, inland & cross-border haulage, project cargo management, warehousing, customs clearing and liner agency. They have extensive experience in a wide range of different industries including mining & construction, aviation, aerospace & defence, oil & gas, plants & engineering, power & energy, renewable energy, radioactive materials, petrochemicals, exhibition goods, diplomatic cargo, retail & wholesale, pharmaceutical & biological, refrigerated cargo and deployment logistics.

As well as FIATA members, they are also registered with the Ghana Institute of Freight Forwarders (GIFF), Ghana Ports & Harbours Authority (GHAPOHA), Cargo Handlers Association of Ghana, Ghana Chamber of Commerce & Industry and the Customs Excise and Preventive Service (CEPS).

Kofi says: "Platinum Shipping & Logistics was founded by experienced professionals in the freight forwarding and shipping industry in 2010. We provide freight forwarding services and logistics solutions to and from Ghana."

We are very pleased to be joining UFO in Ghana. We are ready and willing to partner with UFO members to achieve our mutual objectives in Ghana and beyond. I am also very glad to be attending the conference in Beijing as it will give us the opportunity to meet all members of the organisation at one gathering."

Swww.pslghana.com



# Man builds 2,500 square foot Dream Home out of 11 Shipping Containers

Homes come in all shapes, sizes and these days with a variety of building materials to choose from. Shipping containers became a hit with the tiny house movement. Affordable, transportable and a DIY for those willing to do the research, planning and labor – perhaps with a little help from friends. Container homes evolved quickly into bigger homes, using several containers.

COLUMN STREET

Will Breaux went all the way with his dream home, designing and building a spacious 2,500 square foot, three story home using 11 containers. Since early the 2000s, he struggled to find a designer to create his dream home the way he wanted it and in the end decided to do it himself.

"I began looking at projects that were being built that I liked. Ultimately, a designer with a home builder family was hired to design a 3 story townhouse to be built on the lot," Will wrote on his blog. "After going round and round for months, I eventually had to fire that group because they weren't willing to give me what I wanted. Thus, the journey to design my own house began around 2011."

Will wanted a home build with shipping containers long before it became a







8

trend. "Shipping containers are strong, fireproof, longlasting, hurricane resistant, and have common characteristics," he explained. Will did his due diligence, spending hours learning about constructing houses and eventually created a 3D sketch of the house he wanted and then, step by step, he literally build the dream home he imagined.

Will's not quite done yet and writes: "One day I will finish it and it will stand on its own as a design and build. Until that time, it is and will continue to be a WORK IN PROGRESS. I have commented myself that it is likely to get more crazy looking before it ever becomes more normal."

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**bionicweapon.wordpress.com** 

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# **Green Channel** reports their first Project Shipment of 2020

Our Indian member, Green Channel Forwarders are pleased to report their first project shipment for 2020!

Tushar Murlidharan at Green Channel says: "It is with immense pleasure to announce that we got the opportunity to handle yet another project cargo shipment for Valmet Technologies from Nhava Sheva Port in India to Charleston, USA."

The cargo had a weight of 37,706kgs and dimensions of 4.55 x 10.92 x 4.22m.

'Green Channel Forwarders would like to wish all UFO members a very Happy New Year!"

Swww.greenchannellogistics.com

### eLearning Platform: Train 2 staff members for only £250

Our custom built eLearning Platform provides a comprehensive online 'Heavy Transport' training program which you can access at your own convenience, no need to



### leave the office, saving time travelling to workshops and seminars which can also be expensive.

The clear and highly effective training includes narration, graphs, diagrams, video footage and photos.

The training is ideal for staff who are at the beginning of their career but also offers senior level professionals a benefit from the practical, scenario and video based course as it will encourage reflection on current practices.

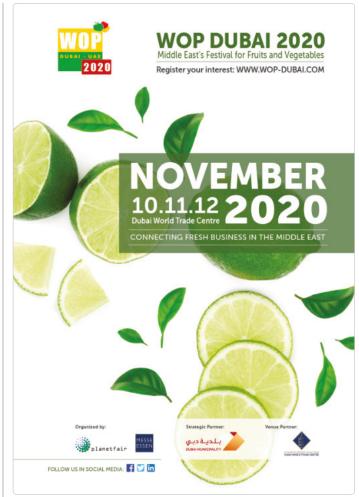
Our training program is provided at a heavily reduced cost but please remember we are offering a great deal until 30 June 2020:

### Buy 1 Get 1 Free!

Enabling you to train 2 staff members for only £250!

Please visit the web site to enrol today.

### Swww.ufotraining.com



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# Beginning 2020 with a **New Member in Namibia**!

We are very pleased to continue 2020 by announcing representation in Namibia with Pronto Global Air & Ocean Freight! The company have offices in Windhoek and Walvis Bay and are FIATA registered.

Offering an impressive range of freight forwarding and all related services to a comprehensive list of different industries, they are well-experienced and have extensive knowledge in handling a wide scope of various cargo including containerised, bulk, & breakbulk commodities, building materials, mining equipment, earthmoving equipment, vehicles, ship spares, chemicals, ore minerals, IT goods, dry & perishable food stuffs, raw products, manufactured products, hunting trophies, live wildlife relocation,

sensitive & hazardous materials, medical cargo, project cargo and perishable goods.

Peter de Villiers at Pronto Global Air & Ocean Freight says: "We are proud to be a 100% Namibian, privately owned and totally independent company. Our independence gives us the flexibility to source the best deals and services available to our customers and partners. By choosing Pronto Global Air & Ocean Freight, you will have selected one of the leading and most respected freight forwarding companies in Namibia. Being committed to the safe and timely movement of cargo by ocean, air or road, our specialized and highly experienced personnel support our capabilities in global transportation."

"We are extremely confident of providing the high level of service required to satisfy the requirements of UFO members. With high levels of communication, we will keep you informed about progress of any requests, every step of the way. Whether it is by ocean, air or road, export or import, we have the experienced staff to ensure we get the job done. Pronto will not let you down!"

A recent project shipment handled by Pronto Global Air & Ocean Freight is photographed here.

Swww.prontoglobalfreight.com



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### **Future Warehouse 2020**

Leveraging Supply Chain 4.0, Operational Excellence and Workforce Optimisation for the Efficient, Profitable and Digital Warehouse of the Future

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Featuring an Interactive Half-Day Workshop
Automation and Supply Chain 4.0 Driven Strategies for Warehouses of
the Future
Jon Northorpe Managing Director

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SUPPLYCHAINBRAIN

W@RLD

For more information and registration, please contact **Anna Foo** at email: **AnnaKo@marcusevanskl.com**  marcusevans



Due to its geographic importance, the region in and around Poland is developing in rapid pace. A network of hubs is in the making, connecting countries such as Poland, Czech Republic and Slovakia to Western Europe, China, the Baltic states and the Adriatic coast. How do you become a freight hub?

FIRST SPEAKERS ANNOUNCED



RADOSŁAW PACEWICZ Vice President Polish Office for Railway Transport

JANA PIERIEGUD Head of the Department of Infrastructure and Mobility Studies, SGH Warsaw School of Economics



IZABELA KACZMARZYK Project coordinator Poland for the Baltic Adriatic Core Network Study for DG MOVE, European Commission

MORE INFO AND TICKETS: WWW.RAILFREIGHTSUMMIT.COM

# 

# Botswana event raised funds for **Sentebale**, in support of young people affected by HIV



As UFO's 18th Network Meeting took place from 28-30 April 2019 at The Grand Palm Resort in Botswana, we chose to support Sentebale, a charity founded in 2006 by Prince Harry and Prince Seeiso, to support children and young people affected by HIV in southern Africa.

Sentebale's flagship programme takes the form of monthly Saturday clubs and residential weeklong camps, which help children to accept their HIV status amongst peers in safe environment, addressing their mental health and wellbeing, improving their adherence to medication and allowing them to lead healthy, happy lives. In 2017, Sentebale launched its Let Youth Lead advocacy programme, aimed at encouraging all youth in sub-Saharan Africa to know and manage their HIV status by 2020.

The charity also provides vulnerable children throughout Lesotho with bursaries to enable them to achieve their secondary education, and grants to community-led organisations caring for the needs of orphans and vulnerable children.



• SENTEBALE'S WEBSITE SAYS:

"We help the most vulnerable children in Lesotho and Botswana get the support they need to lead healthy and productive lives. Sentebale works with local grassroots organisations to help these children – the victims of extreme poverty and the HIV/AIDS epidemic. Together, we're making a big difference to these children's lives. We can do even more with your help."

### **PREVIOUS YEARS**



### 2018: SOS Children's Villages

Our 17th Meeting raised US \$1400 for the SOS Children's Village, which started in Da Nang in 1993. It offers a family strengthening programme to surrounding communities.



### 2014: The Dream Trust

From 2012-2014, we raised over \$7800 for The Dream Trust in India. The main object of the Trust is to help poor children with Type 1 Diabetes as most Indians are not medically insured.



### 2017: Rescue at Sea Appeal

Members at our 2017 Meeting raised £1550, for the Rescue at Sea Appeal, run by Save the Children, and the amount was increased to £2000 by the UFO Head Office.



### 2012: Luke's Beach Wheelchair

Over \$1200 Raised via Dreams Come True. UFO raised funds towards the cost of a dream for a 9 year old boy called Luke, who has Spina Bifida and Hydrocephalus.



#### 2016: Tanzania Diabetes Association

Headquartered at Muhimbili National Hospital, Dar es Salaam and supports 30 Type 1 Diabetes clinics throughout the country. \$3000 raised.



### 2010: Sala Tessa School

Sponsored Zorb raised \$4300 for the Sala Tessa School in Cambodia, so that the school were able to buy new tables and chairs and provide each of the children with a school uniform.



### 2016: The Dream Trust

OFO President/C.E.O., Rachel Crawford, together with her two friends, Jane and Tania raised over £4000 by abseiling 100m down the Spinnaker Tower in Portsmouth, UK for The Dream Trust



#### 2009: Kings Way Education

US \$3,320 was generously raised bya raffle,at our 2009 Meeting, in Cambodia, which paid for school fees, for two students, for two years.



### 2015: Nepal Earthquake Relief

UFO Head Office collected clothes, blankets, torches, toiletries, sleeping bags, sanitisers and toys from the local community, and sent them to where needed.



### 2008: St Euphrasia's Girls Home

UFO Members generously raised over \$2500, by a raffle held at our 200 General Meetingin Cancun for St Euphrasia's Girls Home in Sri Lanka.



### 2015: Doctors Without Borders (MSF)

At our 2015 Network Meeting, we raised US \$2360 (£1585) towards Doctors without Borders work, in response to the Ebola outbreak.



### 2007: Lagos General Hospital

Over \$1500 raised, from a SponsoredWalk, for a Bore Hole. With help from the late Oluwole Adeyemi (Broadline) who raised funds for local causes, inc. the Hospital.

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# **Green Channel** report latest machinery shipment

Indian member, Green Channel Forwarders are pleased to report their latest shipment of a machine (falcon mobile metal recovery plant), a conveyor and spare parts. The machine weighed 48mtn and measured 12.5 x 2.9 x 3.9m.

Tushar Murlidharan from Green Channel explains: "We are proud to announce that we got the opportunity to handle yet another shipment for our customer, Harsco India Pvt Ltd. This was a very complex machine and needed high levels of expertise to handle. As it was a self-propelled and remote-operated machine, it required a mobile generator to give electric support to start and roll out the machine from the RORO vessel which we arranged while discharging the cargo from the vessel.

The machine didn't have the supports to lift by crane and therefore, we had to fabricate a steel ramp weighing 3.5mtn for loading the machine with the remote control and DG support which you can see in the photographs below. There were also number of permissions and formalities involved and we successfully completed the task."

### S www.greenchannellogistics.com



"Let's dump the balloons and do a re-weigh!"





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We are pleased to report Spark Global Logistics Belgium BVBA

are new members! They are the sister company of our well-established and valued members in Australia since 2002. Robert Mrencevski in Australia is Director at the company with Stieven Strukeli and Ahmed Oueld Haddou as Managing Directors in Belgium. Robert comments: "We will be operating the same way in Belgium as we do in Australia, earning the trust of our fellow members and friends through reliable services and an honest approach".

Stieven Strukeli has confirmed his attendance at our 2020 Network Meeting taking place in Beijing on 18-20 November. An excellent opportunity to meet with the whole network in person! Please visit the web site to book you space. Stieven says: "Myself and my fellow Managing Director, Ahmed Oueld Haddou have a total of 30 years' experience in freight forwarding by air and sea as well as

project cargo. Our main target is to search for good cooperation between UFO members and serve the best way we can."

A recent air project shipment handled by Spark Global Logistics Belgium is photographed below. Their multinational client

asked them to pack 2 large support constructions on skids, which had to be specially built from scratch, plus 4 large boxes. After packing, the cargo was moved to Luxembourg Airport for shipment to Dammam Airport in Saudi Arabia. Photos of the specially made skid can also be viewed below. The shipment details were as follows:

- 1 Skid measuring
   6.05 x 2. 80 x 1.88m /
   7,620kg
- 2 Boxes, each measuring 2.28 x 2.08 x 1.18m / 1,400kg
- 2 Boxes, each measuring
   3.18 x 1.28 x 1.18m / 1,400kg
- Total Weight: 13,220kg

Swww.sparkglb.com

**Spark Belgium** with reliable services & honest approach

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- discover the latest freight solutions with over 300 exhibitors under one roof
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- help us celebrate the best in industry at the Multimodal Awards

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A host of vertical half day seminars reflecting shipper attendance, plus a bespoke match-making service to connect shippers to each other and our exhibitors. And, with the focus on apprenticeships, training, re/upskilling, education and recruitment, Multimodal 2020 is a must attend event.



LARION





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