## NSDE Quarterly Newsletter of the

**Universal Freight Organisation** 

#### **ISSUE 83** APRIL 2019

# 18TH ANNUAL NETW enda

18:00 - 19:00 Welcome Reception & Awards 19:00 - 22:00 Gala Dinner

09:30 - 09:40	Official Opening Sessio
09:40-10:00	WiseTech Presentation
10:00 - 10:20	BITC Presentation
10:20 - 10:40	Group Photograph
10:40 - 11:10	Coffee Break
11:10 - 11:30	1-2-1 Meeting Session
11:30 - 11:50	1-2-1 Meeting Session
11:50 - 12:10	1-2-1 Meeting Session
12:10 - 12:30	1-2-1 Meeting Session
12:30 - 14:00	Lunch Break
14:00 - 14:20	1-2-1 Meeting Session
14:20 - 14:40	1-2-1 Meeting Session
14:40 - 15:00	1-2-1 Meeting Session
15:00 - 15:20	Coffee Break
15:20 - 15:40	1-2-1 Meeting Session
15:40 - 16:00	1-2-1 Meeting Session
17:00 - 22:30	Mokoldi Nature Reserve

09:40-10:00	1-2-1 Meeting Se
10:00 - 10:20	1-2-1 Meeting Se
10:20 - 10:40	1-2-1 Meeting Se
10:40 - 11:00	1-2-1 Meeting Se
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16:30 - 16:50	1-2-1 Meeting Set
16:50 - 17:10	1-2-1 Meeting Set
19:00 - 22:00	Group Dinner at 1

Tuesday 30 April 09:30 - 09:40 Opt

28-30 APRIL 2019



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# **2019** nnual Network Meeting See page 10 for details





2 New Members **Limco** Logistics: USA ECX Global Logistics: USA See Pages 5 & 8 for details

### Inside

ABM visit L&L in Colombia3
Business E-Mail Compromise (BEC) scam <b>3</b>
Jetwell Logistics in China share their 2018 data <b>3</b>
Add our eLearning Platform to your company plans for 2019 <b>4</b>
Eurogate Logistics join Authorised Economic Operators Group
Limco Logistics are OOG & FCL experts in the USA <b>5</b>
Exhibition Collaborations6
BHA as logistics operator for sport events <b>7</b>
Diversified experience at ECX Global Logistics in the USA <b>8</b>
World Freight International work generously with Nepalese school9
Crown Logistics celebrate achieving sales targets9
2019 Annual Network Meeting10
McCallum Cargo partnered for water front integrated project in Sri Lanka <b>11</b>
UFO Foundation: Fundraising <b>12</b>



Universal Freight Organisation (UFO) is an ISO 9001 (Quality Management) and ISO 14001

(Environmental Management) certified organisation established in January 2000 to provide independent freight forwarders access to a trusted, worldwide network of agents who could handle their specialist shipments, whilst working professionally and safely under a strict Code of Conduct. With 125 independent freight forwarders located in 112 countries, we are proud to have maintained our 'One Member per Country' policy (with the exception of USA and China), making us one of the only remaining exclusive freight forwarder networks in the world.

INSIDE UFO (UFO'S QUARTERLY NEWSLETTER)

PUBLISHER: UFO

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COVER: 2019 Annual Network Meeting See page 10 for details Photo: UFO Head Office

UFO cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher.

The publisher can accept no responsibility for any errors or ommissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.

Swww.ufofreight.com



# Welcome

Since UFO was formed nearly 20 years ago, the freight networking sector has grown exponentially and today there are more than 300 organisations, almost all of them non-exclusive. Non-exclusive networks are often looking for sheer numbers but at UFO, we offer exclusive membership to a small number of committed companies.

We have many companies on-board who are passionate about UFO, who work with numerous Members and are dedicated to our exclusive network. However, our Membership Development Strategy which commenced in 2018 identified a number of companies that were less committed, belonged to multiple networks, charged high rates and did not actively seek to secure relationships with fellow UFO Members.

Those companies were replaced, and we were delighted to welcome Volantis Logistics (Turkey), Atlantide Logistics (France), Skyrace International (Nigeria), Euro Cargo Express (Italy), Continental Freight Forwarding (Morocco) ECX Global Logistics and Limco Logistics (USA) as well as PrimeLogistics (Belarus). Most of our new Members will be at our 2019 Annual Network Meeting.

At the time of this newsletters publication, our meeting is just 4 weeks away and those weeks will fly past! So far 50 CEOs and Senior Managers from 40 countries have booked their place and we are looking forward to welcoming them all to our exciting event.

As you know, most network meetings are held in Europe and Asia and don't risk a "low attendance" by holding them elsewhere, but we believe in being fair with regards to travel and exploring new opportunities.

We have made the event as easy as possible to attend by organising a private coach travel option from Johannesburg Airport and an agreement with Botswana High Commission to obtain visas.

Due to the location, non-attendance is acceptable this year. However, please note that that from 2020, each UFO Member must nominate at least one representative to attend every Biennial Meeting (every 2 years). This rule will be strictly enforced as attendance is one of the most important aspects of active Membership and in line with Rule 5.1.

We look forward to welcoming 2 Guest Speakers from CargoWise One, with whom we have recently formed an exclusive partnership. We also look forward to hearing from a Guest Speaker from BITC (Botswana Investment & Trade Centre) – so if you haven't already booked your place, there is time – but hurry! Registration closes on Friday 12 April.

Rachel Humphrey FCILT President/C.E.O.

# ABM visit L&L in Colombia



We love it when Members visit each other's offices during the months between our Annual Network Meetings. Recently, Alberto Burgos of ABM Logistics visited L&L International in Colombia.

L&L's General Manager, Emiliano Leal Acevedo said: "We held a meeting to talk about business between our companies. After a tour of our offices, we embarked on a tourist tour of our city – Bogota."

Since UFO was founded in 2000, the freight networking sector has grown exponentially and today there are more than 300 organisations, almost all of them non-exclusive. Non-exclusive networks are often looking for sheer numbers but at UFO, we offer exclusive membership to a small number of committed companies. This has fostered a friendly and professional unity within our group and we love seeing the profitable business relations that this policy generates.

Swww.lylinternational.co, www.abmlog.com



## **Jetwell Logistics** in China share their 2018 data

Jetwell Logistics (UFO representatives in Qingdao, China) have great pleasure in sharing some of their data from 2018.

"In 2018, we handled 428 bills of shipments with 26 UFO members. Out of these, 214 bills of shipments were from UFO members and 214 bills of shipments from Jetwell."

"We look forward to seeing all members at the 2019 UFO Annual Meeting in Botswana!"

Pictured above are the Jetwell team at the recent annual party where they evaluated their 2018 data.

The UFO Head Office would like to thank Jetwell for their continued efforts to be an active member!

🕞 www.jetwell-logistics.com

# Business E-Mail Compromise (BEC) scam

We would like to remind Members to be aware and extra cautious of Business E-Mail Compromise (BEC), the sophisticated scam whereby criminals compromise legitimate business e-mail accounts through social engineering or computer intrusion techniques to conduct unauthorized transfers of funds, normally into a 'new' bank account.

#### WHO IS LIABLE?

We understand the frustration involved if a company becomes a victim and that huge losses can be suffered, which can cause arguments regarding who is liable. Personally, I feel the banks should be taking more responsibility, or at least they should be working harder to prevent these cases.

However, the company who fell victim should consider itself liable for the damage as it has (albeit unknowingly) transferred and authorised the payment of funds to the criminals. Therefore, the company who transferred the money is liable for the loss.

It is extremely important to ensure that your business insurance policy covers BEC scams, including other potential hacking and phishing scams.

#### TAKE ACTION TODAY.

We urge Members to be extra cautious when transferring funds and if you are informed that the bank details of a company has changed, please telephone the management of the company for clarification.



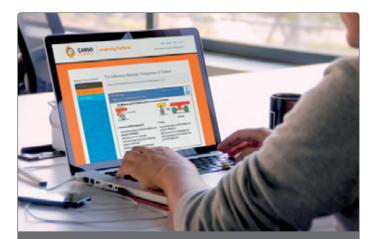
The UFO Head Office suggests that you review your payment procedures and ensure you have verification steps in place to monitor payments. If it is a considerable sum, you could send a small amount first and then check they have received it before paying the balance.

Unfortunately, as much as we would like to assist, the UFO Head Office is powerless over these scams and any cases must be reported immediately to the police as it is a criminal matter. You can read more on the FBI website: fbi.gov/news/stories/

business-e-mail-compromise-on-the-rise

Finally, please check that the online security of your systems is at the maximum, including updated firewall and anti-virus software.

#### Owww.ufofreight.com



## Add our eLearning Platform to your company plans for 2019

We have recently been asked for details of our eLearning Platform by a few Members, so we sent a message on our Mailing List in case you wanted to add to your 2019 plans... it could be a new skill to add to your company's list!

The first comprehensive online training program available on our eLearning Platform is Heavy Transport, which offers professional training from an industry expert at a heavily reduced cost from £150 per user.

The clear and highly effective 6 module online course consists of 66 x 10 minute sessions which cover industry terminology, dimensions, weights and forces, heavy transport, heavy lifting, jacking, skidding and loadouts.

Each user receives a personal log-in so they can train at their own pace with no deadlines.

Besides the benefits of not having to travel to workshops and seminars, there are additional advantages to the eLearning Platform such as being able to stop and start the training at the users' convenience.

Upon completion, an e-Certificate is sent via email which can be downloaded, shared and printed immediately so that the trainee can verify their training to clients and officials quickly and easily.

The top industry magazine for heavy lift completed our course (which is also offered through my other company, Project Cargo Network and said:

"The training platform is affordable and delivers information that is excellent value for money. Marco's knowledge on the subject matter is evident, and he presents the information in a clear and concise manner." Paul Lucas, HLPFI (read full article)

Interested? Not sure? As we have invested in both the bespoke training and the eLearning platform we are able to offer the training at a heavily reduced rate of:

- 1-2 Participants: £250 per user
- 3-5 Participants: £200 per user
- 5+ Participants: £150 per user

So far over 140 people have signed up and feedback has been excellent! 91% gave the course an overall rating of either Excellent or Very Good. 96% rated the quality and ease of use of the eLearning Platform as either Excellent or Very Good. 100% rated the instructor as either Excellent or Very Good

There is nothing to lose... so sign up!

Swww.ufotraining.com

### **Eurogate** join Authorised Economic Operators Group

"We proudly inform, that on 19/01/2019, Eurogate Logistics has joined the prestigious group of companies certified as Authorised Economic Operators – AEO S."

The certificate confirms the highest security standards kept by Eurogate Logistics.

Following the needs of their key clients and market changes, Eurogate decided a year ago that they should apply for the AEO S certificate.

In order to fulfill all strict requirements of the customs office who grant the certificate, Eurogate Logistics decided to review, verify and adjust procedures.

First was a starting audit with a detailed diagnosis of all operational processes and I.T. safety. This resulted with a plan of required changes and improvements within the company.

One of these changes was a crucial decision to improve Eurogate Logistics' headquarters by becoming more modern & secure - located in the Astrum Business Park, Warsaw.

Eurogate's quality department

was required to verify all existing procedures and create new ones covering safety of employees, cargo and documents.

Furthermore, internal audits were held focusing on Eurogate's infrastructure and financial condition.

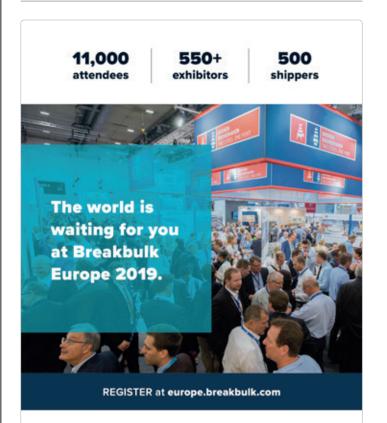
Finally, custom officers audited the company's HQ and branches with positive feedback.

After a year of hard-work and involvement of all Eurogate Logistics employees, the AEO S Certificate was granted.

"This confirms that European Union Customs Administration acknowledges that Eurogate Logistics is a credible and reliable business partner."

"AEO status is respected within all EU structures and in few other countries: USA, China or Japan."

🛇 www.eurogate.co.uk









We are pleased to introduce Limco Logistics Inc. as new members in the USA. Located in Miami in Florida, they come with an excellent recommendation from a current member. Limco Logistics are IATA members and are licensed by the FMC and certified by CTPAT as well as approved by TSA to be indirect air carriers.

Michael Lyamport (Managing Director) says: "Limco Logistics has developed an extensive knowledge of the freight forwarding industry, maritime shipping, land transportation, air freight, rail transportation, multimodal projects and logistics, holding an enviable reputation for getting the job done on time and professionally. Regardless of whether the job is a small item that needs to be delivered or a large OOG shipment, we will ensure every detail is accounted for and taken care of. Every transport solution is personalised to specific needs and the requirements and handled with the utmost care. We are capable and experienced in handling a wide range of different cargo, specialised in OOG and FCL cargo. We have also been successfully shipping Class 1.4 cargo from the USA to many approved countries. Class 1.4 is a tough commodity to ship and extensive experience, knowledge and patience is required. As well as this, we have our own dedicated car transport department

and experience in refrigerated transport and food items." "When you think of import and export in the USA, think of Limco Logistics, a trusted name for almost two decades."

As OOG experts, Limco Logistics have recently handled a project shipment from Alachua in Florida to Poti in Georgia as photographed in the gallery below. Michael explains; "This OOG shipment was not accepted by normal carriers due to length of the mast but we found a way to ship it on 40'FR containers with the headboards down which the carrier accepted with no issues". After finding the solution, the cargo was shipped safely and on time to the satisfaction of the client, leaving the Limco team very proud.

Please also visit the online story for a link to the Limco Logistics company presentation.

#### Swww.limcologistics.com

# **Naking a show** of ourselves



6

IMPAGE

# **BHA** as logistics operator for sport events



#### BHA Cargo Logistic Peru SAC are located in Arequipa and Lima and the company was established in 1998.

Recently, the BHA Group acted as the logistics operator for several important vehicular events, including:

- The Dakar Rally
- The Atacama Rally
- International Six Day of Enduro Championship

The BHA Group are delighted to deliver services for these important international sport



12 JUNE Southampton 13 2019 United Kingdo

events, including clearing and providing all logistics support during the tournament.

To see footage of these events, there are three videos, linked to the online story.

"Our specialty and expertise in project cargo is supported by a large number of successful projects."

#### 🕞 www.bha-cargo.com

Southampton 2019







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DESTINATION: Doral National > Miami, Florida > May 5-7, 2019

- · 30 world-class speakers

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   30 dedicated meeting rooms







We are pleased to announce ECX Global Logistics are new members in the USA. Barbara Hiebendahl (COO) says they are becoming a UFO member: "...to develop relationships based on respect, trust and true business reciprocity". The company are certified members of IATA, CNS,





EURO CARGO EXPRESS GROUP

& Forwarders) and FDRA (Footwear Distributors & Retailers of America) Their USA offices are located in New York, Los Angeles and Miami and their Italian offices (Euro Cargo Express) are already UFO members in Italy.

ECX Global Logistics offer a full range of air and ocean freight forwarding, trucking, customs clearance, NVOCC, warehousing, distribution and supply chain management services. They are specialised in the transportation, clearance and distribution of fashion and footwear products in the USA as well as handbags accessories, function of the transport of t by a group of executive-level leaders from within the transportation industry and our company is built on providing custom solutions, peace of mind, industry-leading information technology and secure supply chains, keeping cargo safe from pickup to final destination. In addition to establishing this confidence, we have developed an important volume thus allowing us to offer aggressive shipping rates with reserved carrier allotments."

programs and leading-edge information technology, it is our people that drive the outstanding achievement of our processes."

**NU** 

🕞 www.eurocargo.com

# Diversified experience at ECX Global Logistics in the USA



# **World Freight International** work generously with Nepalese school

World Freight International are very pleased to share with their friends at UFO that they have successfully distributed solar-powered LED lights throughout the remote area of Solukhumbu, Nepal.

This work was made possible thanks to the cooperation of the US Nepal Climbers Association and Little Sun who assisted with operations on-site.

The lights were distributed to those needy children who have no access to electricity.

Furthermore, World Freight International distributed laptops to school children so that they can be aware of technology. The school in Solukhumbu does not have any computer and laptops.

Both World Freight and their collaborators felt overwhelmed to see the happy faces of small children and people associated with this program. World Freight contributed 50% of the expenses to get solar light and 100% to get Laptops.

Regarding the distribution, the Solu Khumbu is the gate way to Mount Everest and one of the most remote areas where many people have no access to electricity, technology and transportation to this day.

World Freight International make a humble request to UFO Members that if anyone is interested in contributing & helping these people to please let them know. A spokesperson says: "A little help from your side is really appreciable."

#### Owww.wfinepal.com





# **Crown Logistics** celebrate achieving sales targets

Crown Logistics, who joined UFO in 2014 as representatives in Kuwait, proudly achieved their Sales Target during 2018.

To celebrate, the company took their staff on a Group Tour to Thailand - marking the 4th Group Travel of their staff, partners and management of the company.

They also completed their 10th Business Anniversary in November 2018.

This team building program

is an ongoing priority as Crown Logistics vision and mission is to motivate their employees with the satisfaction to perform excellently.

"We wish & hope that 2019 will also be a successful one." George Madtha, MD.

#### Swww.crownlogisticsco.com

# 2019 ANNUAL NETWORK MEETING

#### **SCHEDULE OF EVENTS**

Sunday 28 April 2019 18:00-19:00 Welcome Reception 19:00-22:00 Gala Dinner

Monday 29 April 2019 09:00-16:00 Meeting Room 17:00-22:00 Mokolodi Reserve

Tuesday 30 April 2019 09:00-17:00 Meeting Room 19:00-22:00 Dinner at Boma

We are excited to announce that our 18th Annual Network Meeting will take place from 28-30 April 2019 at Gaborone International Convention Centre (GICC) at The Grand Palm Resort in Botswana.

IATA reports that global air freight is growing at its fastest rate since 2010. Last year, Africa posted the strongest growth among all regions, up 24.8%, with Africa-Asia trade increasing by more than 64% following an increase in the number of direct flights between the continents and driven by ongoing foreign investment into Africa.

Despite Africa's robust growth, there is still much untapped potential for exporters, importers and therefore freight forwarders. We want to provide the opportunity for UFO Members to understand, explore and secure business in this rapidly expanding marketplace.

Botswana is considered one of the safest and most stable countries in Africa. Botswana has a small population of 2.2 million; however, it has the potential to leverage its position in the region to serve as a gateway to the southern African market. Botswana is a member of the Southern African Development Community (SADC), a regional intergovernmental organization of fifteen African states. The SADC Trade Protocol is an agreement between Member States to reduce customs duties and other barriers to trade on imported products.

We look forward to announcing special guests for our Opening Session – watch this space!

#### **GETTING THERE**

Please note that we are currently organising a luxury coach transfer option from Johannesburg (OR Tambo Int Airport) at 10:00 on Sunday 28 April so that we can travel together whilst taking in some amazing sights on the 4/5 hour journey. The cost is approximately USD 90 per person return including air conditioning, cup holders, fridge, on-board toilet, reclining seats, undercarriage luggage storage compartment.

Additionally, the Grand Palm offers UFO Members complimentary airport transfer from Sir Seretse Khama International Airport (GBE) which is just 12km from Sir Seretse Khama International Airport (GBE). There are direct flights to Botswana from OR Tambo International Airport (JNB), Johannesburg and Cape Town International Airport (CPT). Please check Skyscanner or Expedia for flight options.

#### WEATHER

April is a wonderful time to visit Gaborone! It is start of the dry season, with very little rain and an average temperature of 25.0°C (77°F).

#### **HOTEL FACILITIES**

The Grand Palm Hotel Casino and Convention Resort contains 2 Peermont hotels, Casino with 150 slots and 16 tables, Curio Shop, Hair Salon, Bird & Nature Trails, Gym, 4 Restaurants, Olympic Size Swimming Pool, Camelot Health & Beauty Spa, Gym, Volleyball Pitch and Tennis Courts, Live Entertainment, and more!

#### BUSH BRAAI DINNER AT MOKOLODI NATURE RESERVE

We will start with welcome drinks at the Mokolodi Game Reserve Reception and then enjoy a one-hour game drive in a safari vehicle, followed by a Bush Braai dinner and an extra special treat will be an added element of traditional Botswana fair with Ditshwene Traditional Dancers. The evening ends with a slow night drive back to the front gate and then return to the hotel via coach.

#### TUESDAY GROUP DINNER AT THE BOMA

We will enjoy a spectacular finale to our special event with an exclusive group dinner at The Boma ... a wonderful outdoor setting adjacent to a picturesque lake where a feast will be enjoyed whilst seated around a blazing bonfire under the African sky.

# **McCallum Cargo** partnered for water front integrated project in Sri Lanka

McCallum Cargo have been partnered alongside industry giants such as Hyundai Engineering, Keangnam Enterprises and Nawaloka Constructions to develop an international luxury resort in Sri Lanka.

#### **O** PROJECT DETAILS:

- Project Description: The Waterfront Integrates Resort is an International luxury mixed-use development designed to British standards & specifications.
- Location: Colombo, Sri Lanka
- Architect: Balmond Studio
- Client:
- Built Area: 4,200,000 m2
- Budget: \$850,000,000

This development features an 800 room, 5-star luxury hotel with entertainment, conferencing, exhibition, spa & gym, banqueting, all-day dining, specialty restaurants, 2 residential towers, 1 office tower, waterfront esplanade, landscaping, retail mall, car-parking & civil works (roadways & 6 lane vehicular/ pedestrian bridge).

Heresh Fernando (Head of Freight & Operations) states: "Since 1998, McCallum Cargo has been in the business of exceeding customer expectations in total logistics solutions.

Swww.mccallumcargo.com













25 - 26 JULY 2019 **Rex Hotel Saigon** Ho Chi Minh City, Vietnam

ACCELERATING VIETNAM'S INFRASTRUCTURE DEVELOPMENT FOR USTAINARI GRO



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# **UFO** Foundation: **Fundraising**

## Botswana event to raise funds for **Sentebale**, in support of young people affected by HIV



As UFO's 18th Annual Network Meeting will take place from 28-30 April 2019 at The Grand Palm Resort in Botswana, we have chosen to support Sentebale, a charity founded in 2006 by Prince Harry and Prince Seeiso, to support children and young people affected by HIV in southern Africa.

Sentebale's flagship programme takes the form of monthly Saturday clubs and residential weeklong camps, which help children to accept their HIV status amongst peers in safe environment, addressing their mental health and wellbeing, improving their adherence to medication and allowing them to lead healthy, happy lives. In 2017, Sentebale launched its Let Youth Lead advocacy programme, aimed at encouraging all youth in sub-Saharan Africa to know and manage their HIV status by 2020.

The charity also provides vulnerable children throughout Lesotho with bursaries to enable them to achieve their secondary education, and grants to community-led organisations caring for the needs of orphans and vulnerable children.



Photo credits: Sentebale 2017

• SENTEBALE'S WEBSITE SAYS:

"We help the most vulnerable children in Lesotho and Botswana get the support they need to lead healthy and productive lives. Sentebale works with local grassroots organisations to help these children – the victims of extreme poverty and the HIV/AIDS epidemic. Together, we're making a big difference to these children's lives. We can do even more with your help."

#### **PREVIOUS YEARS**



#### 2018: SOS Children's Villages

Our 17th Annual Meeting raised US \$1400 for the SOS Children's Village, which started in Da Nang in 1993. It offers a family strengthening programme to surrounding communities.



#### 2014: The Dream Trust

From 2012-2014, we raised over \$7800 for The Dream Trust in India. The main object of the Trust is to help poor children with Type 1 Diabetes as most Indians are not medically insured.



2017: Rescue at Sea Appeal

Members at our 2017 Annual Meeting raised f1550, for the Rescue at Sea Appeal, run by Save the Children, and the amount was increased to f2000 by the UFO Head Office.



#### 2012: Luke's Beach Wheelchair

Over \$1200 Raised via Dreams Come True. UFO raised funds towards the cost of a dream for a 9 year old boy called Luke, who has Spina Bifida and Hydrocephalus.



#### 2016: Tanzania Diabetes Association

Headquartered at Muhimbili National Hospital, Dar es Salaam and supports 30 Type 1 Diabetes clinics throughout the country. \$3000 raised.



#### 2010: Sala Tessa School

Sponsored Zorb raised \$4300 for the Sala Tessa School in Cambodia, so that the school were able to buy new tables and chairs and provide each of the children with a school uniform.



#### 2016: The Dream Trust

UFO President/C.E.O., Rachel Humphrey, together with her two friends, Jane and Tania raised over f4000 by abseiling 100m down the Spinnaker Tower in Portsmouth, UK for The Dream Trust.



#### 2009: Kings Way Education

US \$3,320 was generously raised by a raffle, at our 2009 Annual Meeting, in Cambodia, which paid for school fees, for two students, for two years.



#### 2015: Nepal Earthquake Relief

UFO Head Office collected clothes, blankets, torches, toiletries, sleeping bags, sanitisers and toys from the local community, and sent them to where needed.



#### 2008: St Euphrasia's Girls Home

UFO Members generously raised over \$2500, by a raffle held at our 2008 Annual General Meeting in Cancun for St Euphrasia's Girls Home in Sri Lanka.



#### 2015: Doctors Without Borders (MSF)

At our 2015 Annual Network Meeting, we raised US \$2360 (f1585) towards Doctors without Borders work, in response to the Ebola outbreak.



#### 2007: Lagos General Hospital

Over \$1500 raised, from a Sponsored Walk, for a Bore Hole. With help from the late Oluwole Adeyemi (Broadline) who raised funds for local causes, inc. the Hospital.

#### INSIDE UFO ISSUE 83 APRIL 2019







#### Future Warehouse 2019

Future proofing warehouses with state-of-the-art technologies, operations, processes and digital adoption Kuala Lumpur, Malaysia | 17th – 19th June 2019



the using of it.

About Your Trainer: Andrew Downard Managing Director AD Supply Chai Australia

In the Chair: Terry Chan Founder and Chairman Hong Kong eCommerce Supply Chain Association

Roy Chao Head, JD Logistics. SEA JD.com, China Ashish Joshi Global Logistics Director Unilever, United

Kingdom Kuan-Leng Chan First VP,

**Rohit Kunal** Senior

Director, Service Design Excellence Coupang, South Korea Amrit Bedi Director,

Regional Logistics APAC SC Johnson, Malaysia

Amr Abbas Saleh Head of Supply Chain Mondelez, Philippines Dilip Savaikar VP of Operations Ansell, Malaysia

Media Partners:

#### Expert Speakers and Facilitators:

Amer Hussain VP Integrated Supply Chain, End to End Supply Chain, Mindbarten Corro, Colo Hindustan Coca-Cola Scott Copeland VP DC Ops, Global Supply Chain Schneider Electric, Singapore

Group Supply Chain Singapore Yeo Hiap Seng, Malaysia Terry Chan Founder and

Chairman Hong Kong eCommerce Supply Chain Association

Richard Lim COO CJ Century, Malaysia

Fredrik Kruse Director, Integrated Logistics – Singapore & Malaysia Kuehne + Nagel, Singapore

Ram Asokan AVP, Senior Analytics & Growth Hacker Astro, Malaysia

Associate Sponsor: eQuad



For more information and registration, please contact Bernardine Michael. Tel: + 603 2603 2597 or Email: BernadineM@marcusevanskl.com

Endorser



marcus

iSYM.org/Sing Delivering on the **Digital Promise** 14 - 15 May 2019 **NUSS Kent Ridge Guild House** 

Singapore REGISTER NOW EARLY BIRD PROMO! SPONSORS AND PARTNERS BLUVJAY ELOCISTICS In Logistics & Supply Chain 2000 

www.LogiSYM.org/Singapore2019



#### Procurement Transformation 2019

Creating Sustainable Value Through Digital Innovation and Streamlining Processes for Optimum Business Growth Dubai, UAE | 25th & 26th June 2019

WORKSHOP TEASERS

What are the key drivers for effective procurement?
Would you like to understand how to turn an idea into reality?
Would you like to explore on the emerging and advanced analytic tools that would elevate new levels of procurement?

Facilitated by International

Procurement Central, United

Stephen Wills Founder and Managing

Procurement Expert:

Directo

Kingdom

The further learning value and structure of this conference/ training conforms to CPD guidelines and has been certified by the CPDUK certification service

This training is suitable for intermediate and advance level practitioners

Featuring a Keynote Presentation:

Dr. Arafat El Mourad Vice President – Head of Strategic Sourcing Group Procurement and Realty Services Emirates NBD, UAE

#### Endorser





For more information and registration, please contact Bernardine Michael, Tel: + 603 2603 2597 or Email: BernadineM@marcusevanskl.com



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