# COSTA RICA BTH ANNUAL SUMMIT 18-20 NOVEMBER 2018

## SOUVENIR BROCHURE







#### OUR 8TH ANNUAL SUMMIT WAS HELD FROM 18-20 NOVEMBER 2018 IN COSTA RICA, AN EXCELLENT LOCATION FOR BUSINESS AT THE HEART OF THE AMERICAS.

We held what we believe to be the greenest meeting in the industry's history! Most network meetings use 100s of single use plastic water bottles over their duration, which can take between 400 and 1,000 years to decompose.

To help battle plastic pollution, PCN provided their delegates with BPA free reusable aluminium bottles and the hotel supplied pitchers of water in the conference room.

Mr Ivo Antonio Mafra, President of DC Logistics in Brazil said "The reusable bottles are a great idea, very easy to use in the meeting room. I will take mine back with me - it keeps the water fresh and cold, a well-made product."

PCN also gave their delegates reusable, recyclable non-woven Conference Bags saving the many standard plastic bags used to carry company brochures from sitting in a landfill. It takes less energy to create nonwoven polypropylene bags than is used to create cotton bags and they were also very popular.

The large international event was held at the Real InterContinental in San José who constantly monitor their diesel boilers so that the majority of the time the biomass boiler (alternative energy) is used, thus minimising fossil fuel consumption. During 2018, Costa Rica's new president Carlos Alvarado announced a ban on fossil fuels, establishing the small country as a major trailblazer in the global fight against climate change.

As many PCN Members are working in the renewable energy field, and the PCN Head Office holds an ISO 14001 Environmental Management certificate – this was an apt and inspiring country to host our meeting.

Ahead of our official meeting, over 100 guests traveled in small groups with professional licensed English speaking guides on a City Tour which included the National Museum and the Pre-Columbian Gold Museum. In the evening, we gathered for an elegant Gala Banquet with entertainment from a fantastic band, Grupo Marfil, who played reggae, soca, soul and Latin music and were sponsored by 3p Logistics Group.

On Monday morning, the meeting was officially opened by PCN President/ C.E.O., Rachel Humphrey, whose presentation is available in the Members Area. Special Guest, James Celano of Wise Tech (read more) then introduced the Cargo Wise One system and it's benefits to our network.

We were honoured to welcome Fernanda from The Ministry of Foreign Trade as an Observer during our Opening Session. The Ministry of Foreign Trade or COMEX is the governmental institution responsible for defining and managing foreign trade policy and foreign investment in the country. COMEX also dictates policy concerning exports and investments and facilitates bilateral and multilateral negotiations for signing treaties and conventions on these matters.

Our guests then settled into their individual 20-minute business meetings which were arranged prior to arrival using our PCN Meeting Manager system. During these important sessions, delegates discussed current business, exchanged information and investigated possible collaborations together. <u>These cruc</u>ial meetings provided an opportunity to review current and upcoming government and private projects in the manufacturing, oil and gas, infrastructure, construction, power and energy sectors among others.

Our evening dinner excursion was to Tiquicia Restuarant, perched high above the mountains overlooking the Central Valley, where the lights emanated from the capital. We were introduced to Costa Rican Folklore through various dances and marimba music and enjoyed a delicious dinner buffet with a menu that reflects the typical dishes of the region.

Our 2nd day started with an entertaining 10-year industry recap from HLPFI's Co-Founder and Managing Editor, Ian Matheson. HLPFI now has a distribution of over 20,000 and their website is a wealth of information, news and views. Ian was also available during the day and delegates took advantage of speaking to him in person.

PCN recognises the importance of actively contributing to charitable causes and that a small effort from each Member can make a big impact to those in need. The PCN Foundation has raised over US \$30,000 since it began read more. During the registration for our 2018 Annual Summit, we raised over \$4000 for EDPD, a grassroots Type 1 diabetes charity.

PCN President/C.E.O., Rachel Humphrey said "I must say that it is a great pleasure working with a group that is so passionate about their industry and the specialist services that their companies provide. Our organisation has grown impressively in strength and reputation since we established in August 2010. I am incredibly proud of PCN and all our Members."

### ANNUAL AWARDS







Vite regionel Averet: Regionel Averet





































#### GALA DINNER

































#### **MEETING ROOM**

































#### **MEETING ROOM**































#### **DINNER EXCURSION**





























#### DINNER EXCURSION





































X



Project Cargo Network @FreightRachel • 19:00

Having a great time in Costa Rica at our 8th Annual Summit! #pcn #projectcargo























**10 PCN** ANNUAL SUMMIT 2018 · COSTA RICA · SOUVENIR BROCHURE

#### ATTENDEE LIST

	COMPANY	DELEGATE
Afghanistan/Kazakhstan	Goodrich	Sanju K. Mani
Argentina	Centauro	Julieta Moroni
		Elisabeth Moroni
	FRACHT Argentina	Ingrid Schnatz
	SAB Logistica	Javier Alvarez
Australia	Sadleirs Global	Brett Watkins
		Alun Powell
	Gebrüder Weiss	Stephan Fellner
	Conveyor Logistics	Kabir Ahmed
Belgium	ABLINV	Renaud Stiers
	Europe Cargo	Sven Gillemot
	Wirtz Shipping	Didier Wirtz
		Shirley Chou
	CTO do Brasil	Michael Walther
Brazil		Thiago Ribeiro
	DC Logistics	Ivo Antonio Mafra
	Double Star Logistics	Wilson Braun
(	Canaan Shipping	Samuel Wong
	C.H. Robinson	Frank Guzman
		Kevin Mitchell
Canada	Convoy Logistics	Dona Asciak
	Safesea AMI Shipping	Satish V. Anchan
		Gazi Mazumder
:	SCACLI	Maria Misurka
Chile	Integral	Linda Dalia Cordova
Ching	Global Star Logistics	Leo Ge
	Hannational Shipping	Johnson Huang
Colombia	Anker Logistica	James Ortiz
	Rex Cargo SPC Logistics	Yalitza Gamboa
Costa Rica		Victoria Burgues
		Christian Ruiz
		Gerardo Castro
Czech Republic/Albania	Livo Logistics	Petr Naceradsky
Czech Republic/Hungary	Eurogate Logistics	Adam Nagy
Cyprus	Zero Time Services	John Vassis
Denmark	Fairplay Shipping	Jeanet Hedegaard
Dominican Republic	C Logistics Solutions	Alex Booth
Ecuador	Schryver Del Ecuador	Wolfgang Oberer
Egypt	First Global Logistics	Khaled Sabry
Finland	CHS Logistics	Mikko Yli-Rahko
	FREJA Transport	Tom Lunabba
France	Philco International	Philippe Coadou
Georgia/Netherlands	M-Star Freight Services	Nancy Van de Merlen
Germany	GRUBER Logistics	Ramona Duckstein
Germany	Monnard GmbH	Maik Feldhaus
1	Dacotrans	Christopher Knuth
		Helmut Horvath
Honduras	Parisi Grand Smooth Logistics	
Honduras Hong Kong	Parisi Grand Smooth Logistics TransOcean Shipping	Gabor Illes
Honduras I Hong Kong I Hungary I		
Honduras   Hong Kong   Hungary   India	TransOcean Shipping	Gabor Illes
Honduras   Hong Kong   Hungary   India   Indonesia	TransOcean Shipping Express Global Logistics	Gabor Illes Nailesh Gandhi

#### We welcomed 104 CEOs and Senior Managers from 57 countries to our 8th Annual Summit.

COUNTRY	COMPANY	DELEGATE
Italy	W.I.S.	Josi Morregle
	YV.1.5.	Sachiko Toda
Japan	Naigai Trans Line	Hironao Higashi
Kuwait	ATLAS (Alghanim Freight)	Vivek Pawar
Kuwan		
Malaysia	Kagayaku Logistics	Puvaneaish Paphitis
	Tera Projects	Jagannathan Nagalingam
		Brian Foong
Mexico	JM Logistic Services	Jorge Moran Toledo
	Kronoz Int	Luis Lasheras
	Trafiver Logistics	Luis E. Aburto Lopez
		Laura Carolli Hernandez Montiel
		Ariel Gutierrez
Panama	INFRESERVE	Rolando Riley
		Augusto Cascone
	Rex Cargo	Joshua Munoz Vargas
	Upcargo Inc	Rolando Alvarez
		Tania Rosales
	BHA Cargo Logistic	George Sanchez Henriquez
Peru	BHA Cargo Logistic	Miguel Angel Merino
	Translogistics Solution	Alejandra Hijar
philipping and	AAI + Peers Inc	Roberto L. Yco Jr
Philippines	Transmodal Int	Gerardo Tantoco
Poland	Scandinavian Express	Patryk Szymanski
Portugal/Spain	Actanis	Paulo Cunha
Russia	Petrel Freight	Ilya Zaytsev
Saudi Arabia	On Dot Freight	Asif Iqbal Hameed
Singapore/Thailand/UK	Central Oceans	John Hawthorn
South Africa	Afriguide Logistics	Brad Stephens
Spain	Coordinadora Int	Pablo Higueras
Sweden	Hecksher	Patrik Rössberger
		Roger Arvidsson
	Westdijk Sweden	Lasse Mattsson
		Rudy Rampersad
Trinidad & Tobago	Ramps Logistics	Sachin Choon
		Ramnarine Rampersad
Turkov		· · · · · · · · · · · · · · · · · · ·
Turkey	BATI Shinping	
United Arab Emirates	BATI Shipping	Capt Caner Aydin
	Lintas Freight	Wilson Ambooken
	Lintas Freight Masstrans Freight	Wilson Ambooken Shiyas Poovankavil
	Lintas Freight Masstrans Freight Polaris Shipping	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran
	Lintas Freight Masstrans Freight	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran George Horton-Redmond
	Lintas Freight Masstrans Freight Polaris Shipping	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran George Horton-Redmond Rachel Humphrey
United Kingdom	Lintas Freight Masstrans Freight Polaris Shipping	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran George Horton-Redmond Rachel Humphrey Judith Mellett
United Kingdom	Lintas Freight Masstrans Freight Polaris Shipping Brunel Project Cargo	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran George Horton-Redmond Rachel Humphrey Judith Mellett James Celano
United Kingdom	Lintas Freight Masstrans Freight Polaris Shipping Brunel Project Cargo PCN Head Office	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran George Horton-Redmond Rachel Humphrey Judith Mellett James Celano Ian Matheson
United Kingdom	Lintas Freight Masstrans Freight Polaris Shipping Brunel Project Cargo	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran George Horton-Redmond Rachel Humphrey Judith Mellett James Celano Ian Matheson Darron Clay
United Kingdom United States	Lintas Freight Masstrans Freight Polaris Shipping Brunel Project Cargo PCN Head Office Breakbulk Transportation Express Air Freight	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran George Horton-Redmond Rachel Humphrey Judith Mellett James Celano Ian Matheson
	Lintas Freight Masstrans Freight Polaris Shipping Brunel Project Cargo PCN Head Office Breakbulk Transportation	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran George Horton-Redmond Rachel Humphrey Judith Mellett James Celano Ian Matheson Darron Clay
	Lintas Freight Masstrans Freight Polaris Shipping Brunel Project Cargo PCN Head Office Breakbulk Transportation Express Air Freight	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran George Horton-Redmond Rachel Humphrey Judith Mellett James Celano Ian Matheson Darron Clay Edgar Ruiz
United States	Lintas Freight Masstrans Freight Polaris Shipping Brunel Project Cargo PCN Head Office Breakbulk Transportation Express Air Freight LEMAN USA Inc	Wilson Ambooken   Shiyas Poovankavil   Rajesh Damodaran   George Horton-Redmond   Rachel Humphrey   Judith Mellett   James Celano   Ian Matheson   Darron Clay   Edgar Ruiz   Christian Stocker
	Lintas Freight Masstrans Freight Polaris Shipping Brunel Project Cargo PCN Head Office Breakbulk Transportation Express Air Freight LEMAN USA Inc Thunderbolt Global	Wilson Ambooken Shiyas Poovankavil Rajesh Damodaran George Horton-Redmond Rachel Humphrey Judith Mellett James Celano Ian Matheson Darron Clay Edgar Ruiz Christian Stocker Jim Shapiro
United States	Lintas Freight Masstrans Freight Polaris Shipping Brunel Project Cargo PCN Head Office Breakbulk Transportation Express Air Freight LEMAN USA Inc Thunderbolt Global Interlogistic	Wilson Ambooken   Shiyas Poovankavil   Rajesh Damodaran   George Horton-Redmond   Rachel Humphrey   Judith Mellett   James Celano   Ian Matheson   Darron Clay   Edgar Ruiz   Christian Stocker   Jim Shapiro   Ricardo Colmenares



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