

INSIDE Cargo Connections

ISSUE 13, NOVEMBER 2017

QUARTERLY NEWSLETTER FOR **CARGO CONNECTIONS**

SIX NEW MEMBERS THIS ISSUE

DELFINO: ARGENTINA

CUSTOMS SERVICES:
ZIMBABWE

CHESKA: PHILIPPINES

TALWIN: ARGENTINA

SEVEN SEAS:
LEBANON

STI: UAE

FORTUNE & BATI
WITH REGULAR TRAFFIC
OF ITALIAN TRUCKS

See Page 3 for details



CARGO
Connections



Welcome to our November 2017 issue - we are incredibly proud to boast so many pages of great news from our Members!

I wanted to remind you of our Smartphone Service, where the contact details of all Members can be found quickly in alphabetical order by both *country* and *company name*. The micro site m.cargoconnections.net can be accessed with the password **prg18**.

The Cargo Connections Head Office is now starting work on our next gathering, which will take place 18-20 March 2018 at the Prague Marriott Hotel, conveniently located in the Old Town providing easy access to many of Prague's attractions, including Wenceslas Square and Charles Bridge.

Our gathering will consist of an optional City Tour, Welcome Reception & Gala Dinner, 1-2-1 Business Meetings and a fun Evening Excursion to a local restaurant that accentuates the pride in the famous tradition of Czech beer brewing! Registration is now open and full details are available on page 14.

FROM THE PRESIDENT/C.E.O.

CARGO CONNECTIONS

Cargo Connections (CC) is an ISO 9001 and ISO 14001 certified organisation established in 2014 with the aim of becoming a leading international network of freight forwarders. Our Members offer clients the personal local service and flexibility that only privately-owned forwarders can, whilst benefiting from being part of a strong, established network. Our membership is growing steadily and currently comprises of 117 companies in 66 countries.

INSIDE CARGO CONNECTIONS

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COVER: Fortune & BATI with Regular Traffic of Italian Trucks
See page 3 for details.
Photo: Fortune Intl.

CC cannot take responsibility for the opinions, statements and/or facts expressed in the stories, that are contained in this publication. Any views expressed are those of the individual quoted, and not necessarily those of the publisher. The publisher can accept no responsibility for any errors or omissions made, but will endeavour to amend any, that are brought to our attention, in a future issue.

www.cargoconnections.net



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V-CARE CONDUCT TRAINING IN INTERNATIONAL LOGISTICS FOR MANAGEMENT STUDENTS

Indian members, V-Care Logistics Services have recently hosted and provided international logistics training for management students at A.C. Patil College of Engineering.

The students are working on management studies and research into international logistics and were welcomed at the V-Care offices. The training was supported and organised by Dr. N. Mahesh and Prof. Avnjeet Salunke.

V-Care Director, Mahesh V. Neelakantan is photographed receiving a memento from the appreciative students.

www.vcarelog.com



FORTUNE & BATI WITH REGULAR TRAFFIC OF ITALIAN TRUCKS

Fortune International Transport (members in Italy) and BATI Shipping & Trading (members in Turkey) are handling regular traffic of new Italian trucks.

The trucks are shipped from Trieste in Italy to Mersin, Turkey and the present order is for 70 trucks with more to come. Managing Director at Fortune, Paolo Federici explains: "Thanks to the agreement to move the cargo on 'un-RORO vessels' departing twice a week from Trieste, the transit time was reduced to just 3 days (with departures every Wednesday and Saturday), whereas a previous shipment for the client handled by another

company took 30 days with two trans-shipments in the middle!"

On arrival in Mersin, BATI is arranging the quick clearance and trucking of two pieces at a time for delivery to the final buyer.

Paolo continues: "This work proves that a high standard of service always wins compared to the lowest price proposal. Such a winning idea is further explained in a recent Fortune blog post (a link can be found in the online version of this story)."

Check out the photos, taken during loading at Trieste and unloading at Mersin.

www.fortuneitaly.it,
www.batinakliyat.com.tr

CEA WITH ETHOXYLATION PLANT PROJECT

CEA Project Logistics (members in Thailand, Myanmar, Vietnam and Laos) were recently contracted for preservation services, the installation of steel and wood supports, weighing and centre of gravity (CoG) reporting as well as the loadout of 15 modules and 3 filtration vessels for an ethoxylation plant in Pasadena, Texas in the USA.

The CEA team designed, fabricated on-site and installed temporary steel and wooden supports for over 300 valves. Each support secured every valve in position to prevent damage and stress to the pipe work and other structures during transportation.

The Project Engineer for CEA assisted by providing services for the weighing of each of the 15 modules and 3 vessels and providing detailed engineering CoG weighing reports to the clients. The preservation work was carried out for every control valve and pump on each of the modules and pipe racks to ensure protection against oxidation rust and dust from moisture and air.

For the final part of the project, CEA provided a full scope of loadout services to transport the 18 units on hydraulic trailers from the fabrication shipyard to alongside the vessel at Laem Chabang Port in Thailand. Route

transport surveys were carried out beforehand and a CEA escort vehicle accompanied each convoy to ensure maximum safety during the transportation.

The cargo was then readied for export and loadout was completed by the vessels on-board cranes.

A professional job as always from CEA Project Logistics.

www.ceaprojects.com



CEA DELIVER ROCK CRUSHER MACHINE IN THAILAND

CEA Project Logistics in Thailand are a well-established company, operating since 1999 and experts in freight forwarding services. They recently undertook the transportation and delivery of a 51tn rock crusher machine.

The machine was transported directly from the retailer's factory in Saraburi to the client's stone quarry in Suphan Buri at a distance of 100km. A CEA prime mover was used to pull the specially fabricated trailer with the rock crusher loaded on-board as pictured.

CEA also arranged a police escort, along with their own escort vehicles, to ensure maximum safety on the roads during transportation through the day and night. This is the first of several crushers that will be delivered by CEA throughout Thailand.

www.ceaprojects.com

CEA WITH MINING EQUIPMENT TRANSPORTATION TO LAOS

CEA Projects Vietnam have recently completed the transportation of a large mining excavator from Laem Chabang Port in Thailand by vessel to Vung Ang in Central Vietnam and then across the border to the mine site located 500km into Laos.

The body of the excavator measured 5.4m wide and weighed 70tns. The rest of the unit was spread over 6 trucks with each trucking carrying over 30tns.

The move was critical for the mine site and was delivered under extreme safety conditions due to the route being hit by a typhoon just two days prior to transportation which limited both the quality and width of the road.

www.ceaprojects.com

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A LONG EXPERIENCE IN ZIMBABWE WITH CUSTOMS SERVICES

We are pleased to announce membership in Zimbabwe with Customs Services. They offer excellent coverage in the country with a head office in Harare and branches in Beitbridge, Bulawayo, Chirundu, Nyamapanda, Mutare and Kwekwe. In business since 1968, the company received recommendations from current Cargo Connections partners and are members of IATA.

Steve Mafarachisi (Managing Director) states: "Customs Services is 100% Zimbabwean owned, incorporated in 1968 with a mission to share our resources, wide business consulting experience and expertise with our business partners. The company name, Customs Services was born out of our passion to provide businesses with professional solutions relating to all their customs formalities and forwarding needs. Our in-depth expertise is drawn from the long experience of our specialist team in Zimbabwe and the region. Our specialist team is a mix of skills and knowledge from across the spectrum meaning we are never short of expertise whenever or wherever it is required."

"Customs Services always aims to become the leading, market recognised clearing and forwarding services provider in Zimbabwe. We provide world-class, customer tailored solutions and represents our clients and partners interests with discretion and integrity. Our wide range of services includes air, road, rail & sea forwarding (imports & exports), project cargo, warehousing (general & bonded) and insurance."

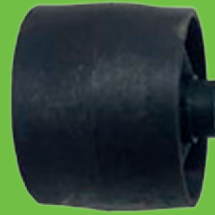
www.customsservices.co.zw

MILESTONE LOGISTICS DEVELOP MOBILE PACKAGING INNOVATION

Members in Spain, Milestone Logistics have developed a new innovation that converts cardboard boxes into mobile packaging. Created through their packaging engineering service, the inventive system involves a plastic wheel, through a clip which manages to transform packaging and cardboard boxes into mobile units that allow easy transportation. The solution is optimal for the movement of Christmas boxes, ham or wine as it allows maximum weights of up to 25kg without effort. "The system, which is coupled to the carton by a simple registration in its die, allows the easy movement of boxes which would usually be a challenge because of weight and size. The innovation applies mobility and agility to transport. The solution is optimal for the agri-food sector, especially in relation to Christmas boxes, ham or wine, which in a small space can accumulate a lot of weight and will have a peak in demand over the coming months. However, it can also be adapted to any type of packaging, activity or nature of goods."

The plastic wheel allows the transport of boxes with a weight of up to 25kgs and is anchored in the packaging. The system, marketed under the name of Clip Roll, is available at any time of the year and has dimensions of 6.5cm wide, 8cm long, 4.5cm high and 4cm in diameter.

The Director General of Milestone Logistics, Santiago Fernández explains: "This solution has been developed by a team of engineers at Milestone 360 and means giving a solution to the displacement of boxes without effort. The system, which has already been put up for sale, is having an excellent reception within our market segment, and is expected



to increase demand for the coming months with the Christmas campaign and the high turnover of packaging that happens during that time of year."

The innovation is introduced by the 360 Logistic Alliance, led by Milestone Logistics and integrated with four other companies - Gesprolog,

Aza Logistics, Alfilpack and Mulem. Their objective is to offer a full logistics service covering a large part of the supply chain with integrated logistics services, international transport, warehouse logistics and packaging solutions through a single interlocutor.

Milestone Logistics was created in 2013 by

professionals with more than 25 years of experience in the world of logistics and transportation. Their main headquarters are in the city of Valencia with a presence in all the main ports and airports of the country. Their 2016 turnover totalled 5.3 million euros.

www.milestonelog.com



RENEWAL OF OUR ISO 9001 AND ISO 14001 CERTIFICATION

Earlier this month, the Cargo Connections Head Office was visited by ISOZert as they carried out ISO 9001 Quality Management System and ISO 14001 Environmental Management audit inspections.

Renewal of the certifications require continual development and improvement of business processes and we were delighted to pass with flying colours!

It was particularly important for us to renew the ISO 14001 certification as part of our on-going commitment to minimise environmental impacts and as many of our Members are working in the renewable energy field.

These certifications give us the assurance that we have an excellent foundation to carry building on and confirm the continued progress of our international network.

INTERESTED IN ISO CERTIFICATION FOR YOUR COMPANY?

We encourage Members to incorporate the above certifications into their own future business plans. Our affiliation with ISO-ZERT enables Members to obtain ISO certification at attractive rates. Please see www.isoziert.de or contact Christian on christian.dischke@isoziert.de for further details.



AL NAHRAIN WITH OIL PROJECT IN IRAQ

Over the summer, Al Nahrain have delivered OOG cargo for the State Company for Oil Project (SCOP) and the Ministry of Oil in Iraq.

The cargo was picked up at Umm Qasr Port and delivered to the SCOP location in Al-Latifya, Baghdad. The shipment included a centrifugal pump, main pump, booster pump, pumping system and other accessories and equipment. The whole project was transported on

10 containers - 2 x 40'BX and 1 x 40'HC with the OOG pieces handled on 7 x 40'FR with measurements as follows:

- 2 at 11.20 x 3.10 x 3.17m
- 2 at 8.40 x 3.10 x 3.17m
- 11.90 x 3.55 x 3.25m
- 11.10 x 2.55 x 3.55m
- 9.32 x 2.35 x 2.55m

The shipment arrived at the port in three lots to deliver to the plant for the same project. Al Nahrain's scope of work began at Umm

Qasr Port and included the cargo handling, clearance, transportation for delivery and unloading at final destination. They also arranged an escort and constant updates for the transport from port to site and provided the required equipment, vehicles, cranes, forklifts, tools and labour for the operations.

Ragheb Banat (Deputy General Manager) concludes: "We were awarded this project as a

sub-contractor by one of our important clients who obtained it directly from SCOP. Our team was on-hand at every stage of the operations to supervise loading at Umm Qasr Port, escorting the trucks from port to site, and during unloading at the final destination."

A professional job properly handled by members in Jordan and Iraq, Al Nahrain.

www.nahrainco.com.jo

EXHIBITION COLLABORATIONS SECURED

Cargo Connections proudly collaborate with many of the world's top freight related exhibitions and events. Here are some of the collaborations we have secured. If you are interested in discussing a Media Partnership, please email us.

7



FORTUNE HANDLE TRANSPORT OF 60TN ROTOR

Fortune International Transport have transported a 60tn rotor which was moved by road with permits and escorts from Italy to Lübeck in Germany where it was transferred onto a MAFI and shipped by ferry to St. Petersburg in Russia before continuing by road to the final destination.

The journey totalled 1,400km by road in Europe, 1,500km by sea in the Baltic and 600km from St. Petersburg to the final destination in Russia.

This is the second movement with the same cargo and route handled by Fortune, a year after the first. Managing Director at Fortune, Paolo Federici comments: "We have yet another similar but bigger shipment planned for Spring 2018 - stay tuned!"

Fortune International Transport are founding Cargo Connections members in Italy.

www.fortuneitaly.it



CEA THAILAND WITH TRANSPORT & EXPORT OF CATAMARAN FERRY

CEA Project Logistics Thailand were contracted for the transport, storage and export of a catamaran ferry from Chonburi to Freetown in Sierra Leone, West Africa. The catamaran is an ISO Cat. B Offshore Class, weighing 17tn, measuring 17m in length and powered by four Yamaha GETU 250HP engines. When in service, the ferry can carry 80 passengers and crew.

The ferry was moored at the Ocean Marina Yacht Club in Chonburi, Thailand. The CEA teams arrived at the site and supervised the initial lift from the water via a straddle carrier and the subsequent loading on to a specially fabricated frame which was attached to a standard low-bed transport trailer.

Due to height restrictions on Thailand's roads, the top section of the ferry was removed and loaded and secured with ratchet straps onto a separate trailer to allow a safe movement along the route to the CEA facility. Once the CEA rigging teams had also secured the main section of the ferry to its trailer, the prime mover left the yacht club to make the 33km journey to CEA Free Trade Zone in Laem Chabang where it was held in storage until the shipping vessel, Atlantic Dawn arrived at port.

After seven days in storage, the ferry was transported to Laem Chabang Port under CEA escort and readied for loadout which included the top section being reattached. Port and vessel stevedoring teams executed the loading and stowage aboard the Atlantic Dawn and CEA provided all the necessary shipping and customs documentation in preparation of the export.

Upon receiving the order to manufacture the catamaran, the client did not anticipate any issues in shipping such a boat to Sierra Leone. However, after extensive and unsatisfactory services from 4 different freight forwarding companies, they contacted CEA who offered an excellent full turnkey service. The client stated: "From the point we made contact with CEA, what had been a most unpleasant, expensive and frustrating experience became a routine operation. The teams at CEA arranged prompt and hassle-free transport from the Ocean Marina Yacht Club to Laem Chabang and the subsequent loading onto the vessel a week later. All this was achieved with minimal involvement required from us which was so refreshing from what we had previously experienced. A professionally handled project from start to finish by CEA!"

www.ceaprojects.com

AL NAHRAIN REPORT REOPENING OF TREBIL BORDER CROSSING BETWEEN JORDAN & IRAQ

Members in Jordan and Iraq, Al Nahrain are well-experienced in reliably handling a range of freight forwarding services with expert capabilities. They are pleased to report the official reopening of the Trebil Border Crossing between Jordan and Iraq.

Director of Operations & Logistics Services at Al Nahrain, Ragheb S. Banat explains: "The only border crossing between the countries has been closed for 2 years and the revival of cross-border traffic could help bring normality back to Iraq's Anbar border province. It will also give a boost to Jordan's sluggish economy."

Iraq is a key market for Jordan, and exports have dropped by more than two thirds after the 2015 closure. Iraqi officials said that the highway linking the border with Baghdad is safe, with security provided by Iraqi troops since late last year.

We are glad to announce this news to our Cargo Connections partners and express our delight as the re-opening will have an important impact on cargo freight transactions and international cargo traffic in all aspects (sea, land and air) from all over the world to Iraq via Aqaba Port in Jordan. We are sure that most freight forwarding companies, as well as supply chain firms, will be equally glad to hear this news."

www.nahrainco.com.jo



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Digital Ship's 4th Annual Maritime CIO Forum Rotterdam will investigate how we can harness all these opportunities and will debate which are going to stick and really make a difference. We will ask how can we identify the real digital legacy in front of us and truly re-define digitalisation in maritime and transport.

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TALWIN TRANSPORT SERVICE: OPERATING IN ARGENTINA FOR 21 YEARS

We are pleased to introduce representation in Argentina with Talwin Transport Service SA, located in Buenos Aires. The company are members of FIATA, IATA and the Argentina Freight Forwarder Association and they provide a full range of airfreight, seafreight, warehousing and customs clearance services.

Business Development Manager, Mariela Di Palma states: "Talwin Transport Service was created in 1996 to offer positive freight forwarding solutions and we currently cover all the necessary areas to provide the most comprehensive services. We have all the relevant certification and the best team of professionals devoted to improving and taking care of each sector, allowing us to be more competitive.

We are very proud of our staff and we know they can give the best services. We have been operating in Argentina for 21 years with staff that have worked with us for over 15 years and so have grown up with the company over the years. Nowadays we employ 25 people. Regarding our shipments in 2016, 80% were imports with 20% exports. Our import market is made up of 50% from the East, 20% from the USA, 20% from Europe and 10% from the rest of the world whilst our export market is 70% to South America and 30% to the rest of the world."

"We look forward to developing business together with our Cargo Connections partners!"

Shown above are some photos of the Talwin staff and offices in Buenos Aires.

www.talwingroup.com



RACHEL WITH HER SON GEORGE

RACHEL'S CAMPAIGN FOR BETTER INSULIN PUMP SCREENING AT AIRPORTS IS SUCCESS

Rachel Humphrey, Cargo Connections CEO, started a petition for airports across the world to have a better protocol put in place for people with Type 1 diabetes who are dependent on insulin.



And after months of campaigning, updated guidance material is now being sent to 1,853 airports in 173 countries.

Rachel said: "This is a major achievement for our campaign. I cannot believe how far we have come in just 12 months. I would like to sincerely thank all those who have supported us and helped really make a difference by signing and sharing our petition. I would also like to thank the Airport Operators Association, International Airport Review, UK Civil Aviation Authority, UK Department for Transport, Diabetes UK, Diabetes.co.uk, JDRF and of course Airport Council International World."

Rachel started her campaign after being stopped at Dubai airport last year with her son George, who has Type 1 diabetes. A security guard asked George to remove his insulin pump for an X-ray scan but Rachel argued it was not safe for him to remove it. She said the radiation could pose dangerous interference with the pump's motors. As previously reported in The News, the family were detained at the airport for two hours, which inspired Rachel to start her campaign.

She contacted the Airport Council International who fully supported the campaign by publishing an article 'Best practice for screening of insulin pumps,' in their world report. More recently Nina Brooks, head of security at ACI World, presented the issue to the International Civil Aviation Organisation, a specialised UN agency and the member states of the Aviation Security Panel, which advise on global standards and practises. Ms Brooks said: "Updated guidance material will be included in the 10th edition of ICAOs security manual, which is due for release this year."

The guidance material will note that airports should be able to provide alternative screening methods with the same security outcomes and should not require the removal of a medical device. It will also suggest how they should take into account documentation provided from doctors as well as manufacturers discussing the sensitivity of devices to equipment.

Rachel added: "After this success I will be continuing my campaign and petition by working with organisations more. I want insulin pump users to have a stress-free and safe experience at airports."

"Personally, I always refer to customer ratings before purchasing products online. This applies to service providers too. A recent survey showed that 91% of businesses are influenced by recommendations when making a decision to use a company so we've made it super quick and easy to share feedback on our advertisers."

Rachel Humphrey, Founder

Exciting Relaunch of Freightbook with new Online Ratings Feature

Freightbook is enjoying an exciting relaunch with a fabulous new feature inspired by the fact that ratings are now an essential element to any online directory.

The online directory boasts additional benefits including the monthly FB Index, dedicated online news service, direct quote request leads and automatic amendments to profile pages.

Freightbook also recently launched v3.0 of their Smartphone Service at m.freightbook.net where forwarders and suppliers to the freight industry can be found quickly on mobile devices.

CC Members are eligible for free registration. Contact wendy@freightbook.net for details.

www.freightbook.net

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During the afternoon of Tuesday 6th of March 2018, a **limited number of conference delegates** will receive a unique opportunity to visit **CLC/Galp Energia plant in Aveiras**.

There is **no extra charge** to attend the site visit, but spaces are limited and allocated on a first come - first served basis. We would strongly suggest to book your place early to avoid disappointment.

Key Topics

- A 5 Year Outlook on LPG Supply & Demand Trends: Comprehensive Analysis of Market Needs
- LPG Industry in the Global Context: Assessing Current & Future International Market Shifts
- Evaluating Current & Future Market Status of Key LPG Regions in Europe
- LPG as a Crucial Alternative for Developing Markets: Expanding Future Business Opportunities
- The Importance of LPG Competitiveness & Further Market Expansion: Making LPG More Attractive to Customers
- Keeping LPG Industry Integrated & Independent: Avoiding Market Disorganisation
- Assessing Key Market Applications of The Future
- Exploring Technology Advancements
- Assessing The Future of Bio LPG Production in Europe
- LPG Supply Chains: Analysing Current Status of Terminal Capacities Projects in Europe & New Projects in Europe

Agenda Committee

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E: MLampropoulou@acieu.net

AL NAHRAIN TRANSPORT 22 HEAVY VEHICLES FROM JORDAN TO IRAQ

Al Nahrain for Transportation and Marine Services moved 22 units of heavy mobile vibrator vehicles each equipped with special tools from Aqaba in Jordan to Baghdad in Iraq, as photographed.

The shipment of 22 vehicles, each with a gross weight of 31,400kg, was handled in one lot for the Ministry of Oil and Oil Exploration Co (OEC) in Iraq. Director of Operations & Logistics Services, Ragheb S. Banat explains: "This archive project handled back in 2013 needed collaborated efforts and collective experience between our Jordan & Iraq offices and Al Nahrain executed a distinguished and clean project from Aqaba Port to the Baghdad location. By applying safe cargo handling, using appropriate vehicles and trailers, suitable lashing materials, qualified drivers and continuous escorts along with detailed follow ups, we managed to perform a secure delivery to the satisfaction of our client. In fact, this project was a 'golden key' in securing several more projects & shipments for the same client."

Al Nahrain are reliable Cargo Connections members in Jordan and Iraq.

www.nahrainco.com.jo



12TH ARCTIC SHIPPING SUMMIT

21ST - 22ND FEBRUARY, 2018
MONTREAL, CANADA



KEY TOPICS:

- Growing Changes in Arctic, Compliance & Market Updates
- Expectations, Growth & Sustainability of the Canadian Arctic Cruise Industry
- Effectively Increasing Efficiency & Profitability through Arctic Corridors
- Developments In Arctic Technology to Enhance Polar Shipping
- Measures in Reducing Risks & HFO in the Arctic
- Developments & Investments into the Arctic
- Implications of the Polar Code as a Component in Risk Assessment
- Ship Design Options & Solutions to Aid in Arctic Operations
- Maintaining on-board Crew Competence
- Emergency Responses in Icy Waters

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- Looking to the future of the dredging sector: market projections and economic outlooks
- Case studies: lessons learned from projects completed and challenges overcome
- Discussing the next level of cooperation needed to adapt to a changing climate
- Management and beneficial reuse of sediment and dredged materials
- Effectively drafting contracts to streamline projects and avoid disputes
- Fostering stakeholder collaboration and communication for mutual benefit
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FOR COMMERCIAL OPPORTUNITIES:

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MORE INFORMATION OR REGISTRATION:

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MILESTONE LOGISTICS OPENS A NEW OFFICE IN MADRID

Milestone Logistics are members in Spain and are pleased to announce the opening of a new office in Madrid. The new office will extend the Milestone Logistics service in mainland Spain.

The new commercial office in Madrid is a further step in the expansion of Milestone Logistics and is jointly launched with their logistics consulting partner, Gesprolog. It will reinforce their nationwide coverage and establish a greater commercial force in the central area of Spain. Pictured right is Nacho Pascual, the new Commercial Delegate of Milestone Logistics in Madrid.

Santiago Fernández (Director General of Milestone Logistics) comments: "The opening of this new office in Madrid represents an advance in our logistics expansion and the strengthening of our services, letting us offer a differentiated service with a commitment to technology and a closeness to our customers."

Milestone Logistics have also recently signed an agreement with Transmab to share a multipurpose warehouse of 5,000sqm on the Northwest side of Spain. As well as this, they are leading the 360 Logistic Alliance with Alfipack, Mulem, and Gesprolog to offer full services throughout the supply chain.

With these innovative actions, Milestone achieves the amplification of its geographic scope as well as expanded services with the added value and know-how of logistics consultancy, packaging engineering, and warehouse logistics.

Milestone Logistics was created in 2013 by professionals with more than 25 years of experience in the world of logistics and transportation. Their main headquarters are in the city of Valencia with a presence in all the main ports and airports of the country. Their 2016 turnover totalled 5.3 million euros.

www.milestonelog.com



FORTUNE MOVE COMPRESSORS FROM ITALY TO ABU DHABI

Italian members, Fortune International Transport have recently moved compressors to Abu Dhabi.

Fortune were entrusted by their partner to handle the job and the 4 heavy and large cases were transported from the factory to Genoa Port on special low-loaders for shipment to Abu Dhabi on special MAFI trailers and flat-rack containers.

www.fortuneitaly.it

V-CARE IN INDIA HANDLE DANGEROUS GOODS CARGO

V-Care Logistics Services are members in India and are pleased to report the handling of a large shipment of ethyl alcohol (Dangerous Goods, class 3).

The cargo was efficiently handled in 30 x 20' in two lots from the Indian factory and exported to Douala, Cameroon with the proper SOPs in place.

V-Care managed the schedules and operations to deliver safely and on-time to the satisfaction of their client.

www.vcarelog.com



We have selected Prague as the location for our 3rd Annual Assembly. Regarded as one of Europe's most beautiful cities, the stylish capital of the Czech Republic is brimming with grand historical and cultural sights.

The city's Gothic and Bohemian Baroque architecture provides a magical setting in which to experience Prague's contemporary art, dining and entertainment. Over 65 airlines fly to Prague on regular routes from 140+ destinations worldwide.

Our event will take place from 18-20 March 2018 at the Prague Marriott Hotel, conveniently located in the Old Town providing easy access to many of Prague's most notable attractions, including Wenceslas Square and Charles Bridge.

Representatives from all major world markets are expected at our conference which will consist of a City Tour, Welcome Gala Dinner, 1-2-1 Business Meetings and a fun Dinner Excursion.

REGISTER

The Registration Fee is US \$790 per delegate - please see our website for more details and to book.



ANNUAL ASSEMBLY

18-20 MARCH 2018 PRAGUE



SCHEDULE OF EVENTS

SUN 18 MARCH 2018

14:00-17:00 Optional City Tour
19:00-22.30 Gala Dinner

MON 19 MARCH 2018

09:30-17:30 Official Meeting
19:00-22:00 Dinner Excursion

TUE 20 MARCH 2018

09:30-17:30 Official Meeting
17:30 Meeting Ends

REGISTRATION OPENS IN MAY 2017

With over 20 years' experience of organising international freight conferences, Cargo Connections management are aware that face-to-face meetings are integral in developing and maintaining business. Our online Meeting Manager system enables each delegate to schedule individual business meetings before they arrive.

WELCOME RECEPTION & GALA DINNER

At 19:00 on Sunday 18 March we will gather to collect name badges, meet fellow delegates and enjoy a Welcome Reception. We will then settle at our tables for an elegant Gala Banquet with live music and a Marriott Open Bar.

DINNER EXCURSION

Our evening dinner excursion will be to Kolkovna Celnice, a local restaurant that accentuates the pride in the long and famous tradition of Czech beer brewing. Owned by the Pilsner brewery, the venue is decorated with period photos and brewing equipment. We will enjoy camembert cheese on white toast with cranberries, toasted almonds and rocket salad followed by grilled chicken with steamed broccoli and baked jacket potato with chive sour cream and finishing with homemade rhubarb cake with almond crumble and mint sour cream. Accompanying our dinner will be traditional Czech beer, wine and soft drinks.

1-2-1 MEETINGS

All registered delegates gain access to our online Meeting Manager program, developed especially for Cargo Connections so that 20-minute business meetings can be arranged prior to arrival. During these important sessions, delegates are able to introduce their company and highlight their specialist areas, discuss cross trade and potential collaborations as well as providing information regarding their country's regulations and requirements. These crucial meetings also provide an opportunity to share key import and export trade information.

OPTIONAL 3 HOUR CITY TOUR

We will travel in groups of 30 guided by professional licensed English speaking guides. During the tour we will see:

- Municipal House
- Powder Tower
- Wenceslas Square
- Old Town Square
- Astronomical Clock
- Týn Church
- Monument of John Hus
- Kinsky Palace
- St. Nicholas Church
- Paris Avenue
- Vltava River
- Jewish Quarter
- St. Nicholas Church
- Mariánské Square
- City Library
- New Town Hall
- Chapel of Mirrors
- National Library
- Charles Bridge
- The John Lennon Wall
- Church of Our Lady under the Chain



6TH SHIP RECYCLING CONGRESS

24TH - 25TH JANUARY 2018 - LONDON, UK

KEY TOPICS:

- Updates on European Recycling
- Developments of the Hong Kong Convention
- Steps in Achieving a Level Playing Field
- End of Life & Delivery of Vessels
- Overcoming Ship Owner Struggles
- The Crucial Role of Cash Buyers/ Brokers
- Advancements in Ensuring Ship Recycling Standards
- Developments in Latest Green Recycling Options in Asian Facilities
- Updates & Developments in Correct Selection Shipyard
- Has the EU Approved Yards list enhanced the use of European Ship Recycling Facilities
- Safe Steps to Sustainable Ship Recycling to Enhance Safe & Environmentally Friendly Methods & Practices

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PREVIOUS ATTENDEES INCLUDE:

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6TH EDITION SUPPLY CHAIN & LOGISTICS CONGRESS

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www.eurasiaayan.com

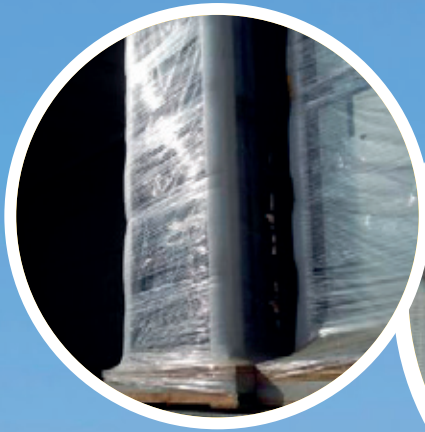
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STI WORKING TO STRENGTHEN THEIR SERVICES BY JOINING CARGO CONNECTIONS

We are pleased to introduce new representation in the United Arab Emirates with STI Middle East. With origins in international fast food industry transportation, STI is a regional logistics solutions and supply chain management provider established in 2000 and located in Dubai.

Freight Manager, Shane Andre Oliver says: "We believe we are only as strong as our partners and it is important to establish good business partners globally. We have also vastly expanded our network of services to offer the regional market more logistics options, expedited freight, excellent services and state-of-the-art facilities. Our tailored logistics solutions are designed to satisfy region-specific needs. We aim to offer our new Cargo Connections partners an outstanding service, providing innovative freight management solutions, predictable and competitive pricing and assured reliability."

Photographed is a recent shipment handled by STI Middle East of consolidated batteries and UPS transported from Jebel Ali Free Zone in a curtain trailer to Abu Dhabi Airport.

www.stimiddleeast.com



EX-WORKS DELIVERS SPECIAL PURPOSE VEHICLES

Members in the Philippines, Ex-Works Cargo Services are 10 years old and based in Manila. They have recently moved ten special purpose vehicles from different port of origins to the Philippines as pictured above.

Managing Director of Ex-Works, Prof. Rodrigo Villanueva Jr., Ph.D. and his project team managed the movement of the equipment from the RORO

discharging and arranged the integrated planning, processing and control of the entire flow of cargo, suitable lashing and cargo handling as well as up-to-date communication with all parties to ensure the timely and safe delivery to the construction site and warehouses.

Prof. Rodrigo comments: "Special cargo such as this requires pre-planning to put together all the

possible scenarios of how to manage the transportation in the most efficient and secure way. As often, the most challenging part was that the consignee's facility did not have a suitable crane or any other equipment to lift such a large weight for non-drivable bulk cargo which we had to arrange. Handling such heavy cargo with abnormal sizes also requires a constant contact

with the client and other parties at every stage of the project to carefully engineer every detail from beginning to end."

"As Ex-works Managing Director, I always tell my team that we don't want to be the biggest, but we do want to be the best!"

www.ex-worksph.com

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AL-NAHRAIN HANDLING 250 GARBAGE VEHICLES IN IRAQ

Iraq Al-Nahrain for Transportation and Marine Services have been managing an ongoing project for the Ministry of Housing, Constructions and Public Work (M.H.C.P.W.). The project is a

governmental contract between Iraq and Japan to provide the M.H.C.P.W. with 250 garbage vehicles, received in multiple lots and to be delivered to several different Governorates in Iraq. The first stage of the project has been completed with 66 vehicles delivered from Umm Qasr Port to 2 Governorates - Salah Aldeen & Diyala. The next stages of the project will follow in accordance with the terms of the contract.

Ragheb S. Banat (Al Nahrain Director of Operation & Logistics Services): "We are pleased to be handling this important long-term project assigned to us by

one of our main clients which has positively affected and consolidated business relations between our companies".

The full scope of work included:

- Handling the vehicles from the vessel to the port storage yard
- Completing all port & customs clearance formalities and issued customs declarations
- Cargo inspection by customs committee
- Completing the required registration & obtaining approvals for exemption letters
- Loading vehicles onto suitable low-bed trailers and applying proper & safe lashing
- Transport to the final destinations escorted by patrol vehicles for safety purposes
- Arranging delivery of the vehicles with safe unloading at the final destinations & official documented hand over by signing P.O.D.



CEA THAILAND TRANSPORT 8 REACH STACKERS

CEA Project Logistics Thailand have recently carried out the transportation of 8 container reach stackers and their accessories to the Kerry container yard in Laem Chabang.

The CEA teams used two 50tn mobile cranes to unload each of the 8 reach stackers from their flat-racks onto low-bed trailers. The CEA rigging team then secured the machines in place with chains and prepared them for transportation.

The accessories and other parts were transported in 18 x 40ft high-cube containers on flatbed trailers by CEA Prime Movers.

www.ceaprojects.com

www.nahrainco.com.jo



EX-WORKS IN THE PHILIPPINES HOST CMTA CONSULTATION

Ex-Works Cargo Services in the Philippines, headed by Managing Director, Prof. Rodrigo Villanueva Jr with some of his senior and entry level officers, have hosted a consultation on the deep understanding of the Customs Modernization and Tariff Act (CMTA) and the amended Tariff and Customs Code of the Philippines (TCCP) under Republic Act 10863 with the aim of modernizing customs rules and procedures for faster trade, reduced opportunities for corruption, improved customs service delivery and an improved supply chain.

A whole day's discussion and consultation was organised

by Ex-Works Operations Director and speaker, Prof. Jess Llorando Ph.D regarding the Implementing Rules and Regulations (IRR) of the CMTA. Participants belonged to different logistics companies and businesses engaged in importation, exportation, customs employees and academe.

"From a historical perspective, the first piece of tariff legislation was passed by the United States Congress for the Philippines during the American regime. This was known as the Philippine Tariff Act of 1909 which gave birth to the imposition of tariff on goods coming from foreign

countries and entering the Philippines. The CMTA aims to modernize customs laws, rules and procedures to take into consideration the mandatory standards of the Revised Kyoto Convention (the blueprint for modern and efficient customs procedures of the World Customs Organization (WCO) to which the Philippines is a signatory), international agreements, recommendations from business sectors and industry groups as well as some of the best practices in customs administration. It seeks to transform the Bureau of Customs into a modern and efficient organization that is on par with global standards.

The CMTA has both saving and repealing clauses. Laws, rules and regulations previously issued pertaining to the exportation and importation of goods that are consistent with the CMTA will remain valid unless the same be repealed or amended. While those which are inconsistent are expressly repealed, amended or modified accordingly."

"Ex-Works maintains our position in supporting the continuous professional development of our employees and by educating our stakeholders by providing free consultations and tariff advice."

www.ex-worksph.com



JS WORLD CELEBRATING 15 YEARS OF SUCCESS: 2002 - 2017

JS World Freight Distributor (members in Singapore) have been celebrating their 15th year of success!

In 2002, Jag Jivan Singh (Director), formed JS World Freight Distributor with a dream and passion that grew into a lot of hard work and determination. Over the past 15 years, JS World have grown steadily and Jag comments: "We have been blessed to have many good and honourable customers who have entrusted us to perform whether their shipments are big or small. In addition, we have talented and experienced employees who work with great skills and commitment. We are all like a family, through the hard and good times".

Jag continues: "JS World is now a well-established company and we are happy and well-liked by our many customers, overseas agents, partners, friends, families and relatives. We look forward to the next 15 years ahead with more great success and fulfilled dreams! Lastly, take note of our company slogan - Not a job just done, but a job well done!"

Congratulations and happy birthday to all at JS World Freight Distributor from the Cargo Connections head office! Shown above are some photos from the celebrations.

www.jsworldfreight.com.sg

An Event By: **Bricsa Consulting**

2nd Annual Trans Freight Logistics 2017

23rd-24th October 2017
Marriott, Riyadh - Kingdom of Saudi Arabia

The Kingdom of Saudi Arabia is currently developing its transport infrastructure, for which it has laid the National Transformation Plan under the "Saudi Vision 2030". Kingdom of Saudi Arabia aims at transforming itself into a global logistic hub led by a comprehensive supply chain and logistics network with almost \$ 190bn to be invested in the sector to facilitate trade within GCC and the Globe.

Highlight of the conference to name few

- National Transformation Plan : Saudi Vision 2030
- Discussion on demand and need for mobility of freight and transportation
- Improving the strategies and planning
- Use of better technology to enhance the transport sector
- Encouraging Public Private Partnership to develop world class Transport Infrastructure

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www.projectcargonetwork.com



CHESKA FREIGHT ARE OFFERING FAST & RELIABLE SERVICES

We are pleased to report Cheska Freight International Corporation are new members in the Philippines. Founded in 2000, the company's offices are located in Manila.

General Manager at Cheska, Leeyhan Dizon states they are becoming a member as: "... for an SME like us, it is really a far fetched idea to establish branches in other parts of the world, so having a vast connection network is the way to go. Also, I think right now, the Philippines is in a very positive light in terms of economic stability and growth and therefore, we would like to develop

new opportunities in terms of inbound and outbound business relationships to tap emerging and new markets by providing quality services to Cargo Connections partners."

Leeyhan continues: "Cheska Freight is a freight forwarding and logistics company in the Philippines providing international and domestic services with a team of licensed

customs brokers and also offering warehousing, documentation, inventory management, delivery and trucking services. We have a specialist expertise in the textiles, machinery, raw materials and high-quality goods industries.

We are approved by the Security and Exchange Commission (SEC) and have licenses to operate in the three principal entry ports

in the Philippines: Port of Manila; Manila International Container Port; and Ninoy Aquino International Airport (NAIA)."

"By offering fast and reliable freight forwarding, logistics and cargo delivery services, Cheska Freight looks forward to becoming a key partner to Cargo Connections members."

www.cheskafreight.com.ph



ALLSTA OPENS NEW SEA FREIGHT OFFICE IN BREMEN

ALLSTA Spedition are pleased to announce the opening of their new sea freight office in Bremen. Under the branch management of Hermann Bünning, the branch will serve all German ports in export, import and customs clearance.

"Mr. Hermann Bünning has been involved in sea freight for more than 20 years and he is sure to be known to some of our colleagues around the world."

Pictured is one of the first shipments handled in Bremen by the new office. You can reach Hermann and his team on: Phone: + 49 421 897642 30; Fax: + 49 421 897642 59; Email: hermann.buenning@allsta.com; Operations: export.bremen@allsta.com

Full Address: ALLSTA Spedition GmbH, Industriestrasse 37, D-28199, Bremen, Germany

ALLSTA are valued and committed founding Cargo Connections members representing Germany and the Netherlands.

www.allsta.com, www.allstabenelux.com

CEA HANDLE TRANSPORT OF LARGE CHEMICAL TANK & TRAILER

CEA Projects have recently handled the transportation of large chemical tank and trailer from Hanoi in Vietnam to Ghana.

Marketing & Communications Manager, Earl C. Brown explains: "The delivery of the chemical tank and trailer marked the largest shipment that had arrived at Noi Bai International Airport in Hanoi. CEA Vietnam, working in conjunction with the Russian airline, arranged the unloading of the tank and trailer as one unit, the transport to Hai Phong Port and then the loading onto the vessel for export to Ghana."

The experienced team of logistics professionals at CEA Projects Vietnam provide a full scope of high-quality logistics services incorporating the latest advances in safety procedures both locally in Vietnam as well as internationally.

www.ceaprojects.com



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7th Annual Capital Link Operational Excellence in Shipping Forum

Best Industry Practices – A Competitive Advantage
Wednesday, November 1, 2017 - Divani Caravel Hotel, Athens

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Capital Link's "7th Annual Operational Excellence in Shipping – Best Industry Practices Forum" will take place on Wednesday, November 1, 2017 in Athens at the Divani Caravel Hotel.

The Forum provides an interactive platform on the topic of Operational Excellence, Best Industry Practices and Sustainability linking shipping companies, charterers, government and non-government industry associations, classification societies, P&I Clubs, flag registries, technology & service providers and the financial and investment community.

2017 CAPITAL LINK MARITIME CSR LEADERSHIP AWARD



We are delighted to see how the industry has embraced this Forum. This year, Senior Executives from 26 leading shipping companies, 3 major classification societies, as well as charterers, financiers and key industry organizations will come together to discuss geopolitical, regulatory and market trends that affect shipping and how the implementation of Best Industry Practices translates into tangible commercial, operational and financial competitive advantages.

To register: <http://forums.capitallink.com/csr/2017athens/signup.html>

WHO SHOULD ATTEND

This Forum is addressed among others to Ship Managers, Shipowners, Ship Operators, Shipbrokers, Commercial and Investment Bankers, Charterers, Classification Societies, Flag Registries, Commodity and Energy Traders, Environmental Maritime Organizations, Industry Associations, Government and Non-Governmental Organizations, Financial and Trade Media, Institutional Investors, P&I Club Executives, Lawyers and Insurers, Market Analysts and Consultants, Private Equity Firms and offshore industry entities.

For further information, contact Anny Zhu at forum@capitallink.com or call +1 (212) 661-7566.



SUCCESSFUL ISO 14001 APPROVAL FOR FIRST GLOBAL IN EGYPT

First Global Logistics are members in Egypt and are proud to announce they have been successfully ISO 14001 certified & approved by UKAS management systems.

Business Development Manager at First Global Logistics, Mazen K. Sabry comments: "We are glad to achieve this important ISO certification and will continue to provide reliable services to our agents and customers."

ISO 14001:2015 helps companies to achieve the intended outcomes of their environmental management system, which provide value for the environment, the organisation itself and interested parties. Consistent with the organisation's environmental policy, the intended outcomes of an environmental management system include enhancement of environmental performance, fulfilment of compliance obligations and achievement of environmental objectives.

Congratulations to all at First Global Logistics from the Cargo Connections Head Office!

www.firstgloballogistics.com

MILESTONE INTEGRATES A DG APPROVED PACKAGING SERVICE THROUGH ALFILPACK



Members in Spain, Milestone Logistics, through Alfipack Packaging Engineering and the 360 Alliance, are pleased to announce the integration of a new packaging service approved for dangerous goods.

Alfipack have 20 years of experience in the design and manufacture of this kind of packaging with more than 60 packaging licenses for dangerous goods. They work in sectors such as the pyrotechnic industry and explosives and also hold certifications in the fields of chemical and bio-sanitary industries. However, the pyrotechnic industry, which fills 50% of national exports from the Valencian Community to countries like the USA, UAE and Japan, is the main user of this type of packaging. According to data from the Spanish Association of Fireworks Manufacturers (AFAPE), Spain is the seventh world exporter of pyrotechnic material and during the period of Fallas parties, the Valencian Community only reached a volume equivalent to sales of 700 million Euros.

As this is the sector that most demands this type of packaging and in which the company have many customers, Alfipack have established themselves as one of the leading companies in the production and marketing of the approved packaging for dangerous goods in a complex market carefully regulated by the restrictive legislation that governs it. From now on, Alfipack will be able to transfer the new integrated service to Milestone Logistics and the 360 Alliance, created to offer full services in the supply chain from strategic consulting, packaging solutions, international transport and warehouse operations.

"The uniqueness of this type of packaging lies in the necessary prior accreditation that must be obtained from outside laboratories. These determine if the container can be susceptible to cause damage to the operators or the medium to which it relates. Therefore, the company must condition the packaging to fit the product to be transported by a combined system of outer packaging, carton and primary packaging. The exterior clearly indicates the type of merchandise being transported and its level of risk as if these requirements are not strictly adhered to or if there is a mistake in the labelling, it can mean the refusal of the merchandise during logistics. This can lead to high economic losses."

Vicente Tarín, who oversees approved packaging for dangerous goods at Alfipack, explains: "To have a supplier of agile and efficient approved packaging is vital at the moment. Guaranteeing the shipment of goods classified as dangerous is a critical factor of the manufacturers of this type of products, avoiding, for example, the costs associated with the retention of goods for not complying with the corresponding safety requirements".

MILESTONE 360

Alfipack is part of Milestone 360, which integrates all the services of the logistics chain led by Milestone Logistics. Its objective is to bring 'logistics 4.0' to its suppliers and, through a unique interlocutor, to offer a catalogue of services covering the entire supply chain. Milestone Logistics, Alfipack, Gesprolog and Mulem form the alliance that offers logistics services, packaging solutions, international transport and warehouse operations.

Milestone 360, through their engineering service, offers packaging solutions, just-in-time, in-house and a full service supply for different sectors such as the food, chemical and photovoltaic industries. With their wide experience and know-how in the sector, this division of the alliance offers an integral and quality service for any companies needing to outsource the packaging and logistics of their products.

www.milestonelogs.com



www.7seasshipping.com

SEVEN SEAS WITH REGULAR DOOR-TO-DOOR SERVICE FROM BEIRUT TO BRAZZAVILLE

Welcome to Seven Seas Shipping, new Cargo Connections members in Lebanon, who have been running a regular door-to-door service from Beirut to Brazzaville in the Republic of the Congo since 2014 and have become well known in the Lebanese market for their excellent service and accuracy in delivery.

Owner and Managing Director of Seven Seas Shipping, Mr Rabih Sibai: "With our agreements with Air France and several other airlines plus our connections in the Lebanese market and at Lebanese customs, we have been able to handle this service on a weekly basis and smoothly move cargo out of Beirut to Brazzaville Airport to deliver on time. Nowadays, we are moving no less than 6tns per week out of Beirut to Brazzaville."

Commodity: All types

Airline: Agreements with Air France & other airlines

Origin: Beirut, Lebanon

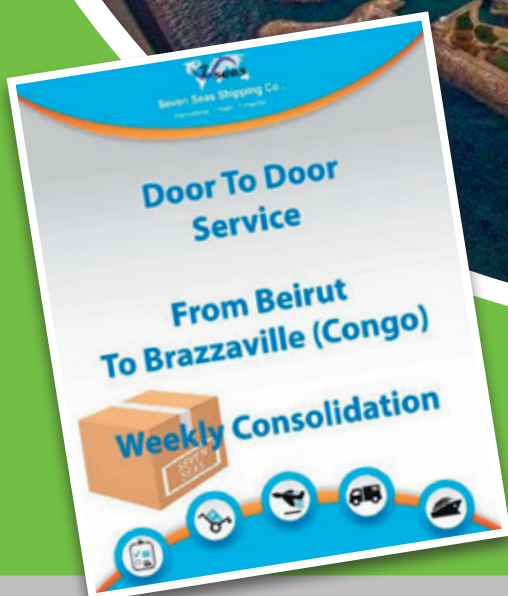
Destination: Brazzaville, Republic of the Congo

Terms:

Door-to-Door Service

Frequency: Weekly

Seven Seas Shipping handle all the ex-works process including pickup from supplier's warehouses, export declarations, packing and labeling etc.



AL NAHRIN DELIVERS CARGO FOR OIL EXPLORATION COMPANY IN IRAQ

Al Nahrain (members in Jordan and Iraq) have recently delivered cargo for an oil exploration company and the Ministry of Oil. The cargo of 8 heavy drill rig units weighing 13tns each, a water tanker and 9 cases of spare parts was picked up at Umm Qasr Port in Iraq and delivered to the oil exploration company in Baghdad.

The Al Nahrain team swiftly and successfully completed all requirements needed for the transportation from Umm Qasr Port to the final destination in Baghdad City. Their escort patrol accompanied the shipment and handed over all units safely and as received from the vessel.

Ragheb S. Banat (Director of Operation & Logistics Services at Al Nahrain) comments: "This type of heavy vehicles required special low-beds plus one truck for the spare parts. To ensure the secure and safe cargo delivery, our qualified drivers and technical team applied suitable lashing materials accordingly. During the trip from the port to final destination, the convoy was followed up persistently and continuously to supply all parties with on-the-spot reports."

www.nahrainco.com.jo



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BATI CELEBRATE THEIR 25TH YEAR ANNIVERSARY!

Bati Shipping & Trading (members in Turkey) are pleased to share a video and photos from their 25th anniversary celebrations held at the Four Seasons in Istanbul!

Kaan Aydin (Project Executive) comments: "We celebrated our 25th year anniversary with our friends and partners at the Four Seasons Bosphorus in Istanbul. Social people, music, pride and happiness played key roles in the black and white gala. On behalf of Bati, I would like to thank everyone who gave us the support and trust to conceive our success. Thank you!"

Congratulations to Bati on a successful 25 years from the Cargo Connections Head Office!

www.batinakliyat.com.tr

FIRST GLOBAL WINS CCC PROJECT CONTRACT FROM EGYPT TO ALGERIA

Egyptian members, First Global Logistics are pleased to announce the signing of a new project contract with Consolidated Contractors Company (CCC).

Business Development Manager, Mazen K. Sabry: "We have been working on the project from Egypt to Mila and Tamda in Algeria for CCC, one of the global construction giants and the largest engineering and construction company in the Middle East, for the last 2 months and we are happy to proudly announce we have been awarded the project contract".

A brief introduction to the project is outlined below:

Location: Mila & Tamda, Algeria. **Project Details:** 60/30 KV, 2 x 40 MVA S/s for each Mila & Tamda projects. **CCC Scope of Work:** Construction of 2 new 60/30 KV in Tamda & Mila for SONEGAS Algeria. **First Global Logistics Scope of Work:** Shipping all project engineering supplies for control and protection system, telecom, AC/DC system, civil and electrical supports. **Project Duration:** 3 months

This will be the 2nd project handled by First Global Logistics for CCC after a complicated but successful project from Egypt to Kazakhstan.

www.firstgloballogistics.com



CROWN LOGISTICS CONTINUING MULTIMODAL HYDRO POWER PROJECT

Founding members in Vietnam located in Ho Chi Minh City, Crown Logistics are continuing a multimodal Hydro Power Project for the Alin Power Station in Hue City, A Luoi District.

Following the 1st shipment reported in February 2017, Crown Logistics have been continuously handling the project with the 2nd, 3rd, 4th and 5th shipments now completed with more coming before the end of the year. They have successfully moved 6 x 40'FR, 5 x 40'HC as well as 400RT of bulk cargo (generators and parts) from Danang Port to the jobsite up the hill of Alin in Hue City at a distance of approximately 200km along the Provincial Route 11B (including passing through the Hai Van tunnel).

Managing Director, Peter Linh states: "With all these shipments, we conducted prior survey trips case-by-case to understand the difficulties of transportation in the heavy rainy season with storms happening during the move in the central areas of Vietnam.

The route involved a currently under construction underground bridge with the vehicle having to wade through underground. When the equipment is transported in the rainy season while the bridge is not completed, it can be very difficult if the water surges high. Therefore, it is necessary to investigate the water levels before beginning the transport. There was also a weak 1 span bridge on the road to the Alin jobsite which meant that for the 60tn generators crossing the bridge, it was necessary to use lining sheets of 25mm thick steel at 12m long and 2m wide.

As well as the above, the road to the jobsite was a difficulty as it was made of poor terrain and could become very slippery with mountain and drops on either side and swampy ground on the entrance. As always with such a risky job, we ensured safety as our highest responsibility at all times."

Crown Logistics have been reliably and consistently successful in delivering the 2nd, 3rd, 4th and 5th shipments to the jobsite. Peter concludes:

"In the 4th quarter of 2017 and 1st quarter of 2018, we will handle the rest of the shipments for this project before full completion by the end of March 2018".

www.crownlogisticsvn.com



HANDLING SHIPMENTS IN ARGENTINA SINCE 1838: DELFINO GLOBAL



We are pleased to approve Delfino Global as new members in Argentina. Remarkably, they have been handling shipments in the country since 1838, developing and growing with the industry into the company we see today.

Daniel Coringrato (Freight Forwarding Manager) states Delfino are becoming a member "... to expand our network and offer our services within the Cargo Connections network. Our aim is to be a faithful agent in Argentina for Cargo Connections members."

With offices in Buenos Aires City and at Ezeiza International Airport, Delfino are members of IATA, Asociacion Argentina de Agentes de Carga Internacional (AAACI), American Chamber in Argentina (AMCHAM), Asian Chamber in Argentina and the Navigation Center in Argentina (CDN). They offer a full range of air, ocean, inland and project freight solutions including all related services.

Daniel continues: "Our team combines the expertise of professionals of extensive backgrounds and experience with a talented young, dynamic and constantly trained staff. We proudly highlight our human capital as one of our main assets that enables us to deliver outstanding customised logistics services in multiple industries."

Alongside our head office in Buenos Aires City, we opened our cargo office at Ezeiza International Airport in 1960, offering the advantage of operating in the place where cargo is delivered or received.

Today, our airport office operates with 24/7 personnel, offering a full service for air shipments. Whilst our freight division specialises in providing solutions for shipping all types of cargo (containers, bulk cargo etc)."

"At Delfino, we can manage and be involved in 100% of the logistics process with the full experience and know-how to manage any shipment and find the right solutions to any difficulty that may appear with safety, efficiency, reliability and professionalism."

A notable shipment handled by Delfino involved the export of a collection of 4,800 important books on American history from Argentina to Germany. The books were the private collection of historian, Gastón Doucet and his wife, Lourdes Lascurian and were being sold to the German National Library (Max Planck Institute for European Legal History). Full details of the project from Delfino are detailed below:

MAIN ISSUES:

Most of the books were very old and had to be managed very carefully.

The books had to arrive at the library in Germany in the same order and the exact condition that they were kept in at Ms Lascurian's house in Argentina.

Ms Lascurian is not a legal exporter and according to Argentinean Laws, she could not send this quantity of books out of Argentina.

Because of the quantity of cargo and the low cost of the goods, the owners decided to ship them by sea which meant we had to consider how to protect the cargo from the humidity that could be produced inside of the container.

ACTIONS TAKEN BY DELFINO:

We performed a full catalogue of the books, using the library shelves as a guidance, so once they were stuffed into boxes, the contents could be exactly and quickly established.

We used carton boxes to stuff the books and a polyethylene board was placed on the floor of every box to protect the tips. All the books were loaded standing so none were flattened and the lids are protected. On top of the books in each box, another polyethylene board was placed and the empty spaces were also filled up with the same polyethylene board. Once all the boxes were marked as per the catalogue, they were placed onto wooden pallets and carefully covered with stretch film.

As Ms Lascurian was not an exporter, Delfino acted as

the exporter of the books by arranging a legal contract that authorises our company to perform the export on behalf of Ms Lascurian and allowing her to receive payment of the goods without any legal issues with Argentinean Authorities. We also performed the customs dispatch and all the logistics operations involved in the export process.

To solve the humidity problem that could occur due to the changing weather, Delfino protected the cargo by placing a thermal blanket inside the container that covers the walls, roof and door. The thermal blanket also protected against any water filtration that the container may have during voyage as well as any temperature changes.

The container arrived at the Max Planck Institute and their surveyors confirmed that 100% of the books arrived in the exact same condition. The packing of the container and catalogue of books performed by Delfino was also praised as each book could easily be located and they could be managed in the exact order as they were in Ms Lascurian House in Argentina. The books are now on display at the Max Planck Institute for European Legal History as detailed on their website.

www.delfinoglobal.com

CARGO CONNECTIONS HEAD OFFICE'S THOUGHTS ON TRAINING PROGRAMS TO THE INDUSTRY

To manage a project well, one needs to know the practical and technical aspects to avoid surprises, or worse ... a disaster.

Cargo Connections recently invested in both professional training from an industry expert and a new bespoke eLearning Platform (transporttraining.online) to provide our Members with a comprehensive training program. See our online brochure for the schedule of modules and sessions.

It is true that in the past, training was obtained 'on the job', but this is in part, because appropriate courses were not available. It is unwise to think this is how it should still be done today. Cargo Connections online training provides theory, physics and principles which should be applied 'on the job' - we don't believe it should be the other way around.

As there is no formal education or schooling that prepares staff for the world of heavy lift and transport, many individuals have merged into the industry without having been properly trained or educated. Some have been in this industry for decades and do not know the physics laws of Newton or Archimedes. No disrespect to those individuals, they were the front-runners of the industry and worked with what they had and knew.

Another important aspect of our comprehensive training program is its ability to help users retain information so that it can be retrieved in a situation where it is required. When learning, students remember an image more than a formula or a piece of text, so we have made sure that there is an image on every single one of our slides. It makes the associated theory or calculation quicker and easier to understand.

Let's face it, nobody (few exceptions) likes to memorise formulas, but we need them to understand, prepare and execute our work. Cargo Connections online training makes it easier to recall the crucial information when needed.

To provide the world-class training, Cargo Connections commissioned industry expert, Marco J. van Daal who has over 20 years' experience extending to more than 55 countries on 5 continents. He is Author of the heavy transport textbook 'The Art of Heavy Transport' in addition to being a contributing member of the American Society of Mechanical Engineers and the European Association of Abnormal Road Transport and Mobile Crane. The International Cranes & Specialized Transport magazine frequently publishes his articles.

Marco adds: "It gives me tremendous joy when experienced project and heavy lift forwarders approach me after training and say, 'I have been doing this for 30 years and now I know why'".

We are delighted to announce that since its launch, over 80 users have already signed up. If you would like to enrol, visit the web site below. Each user receives their own personal log-in so that they can train at their own pace with no deadlines.

We hope you find this a valuable addition to your Cargo Connections membership.

www.transporttraining.online



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